HAVISH M
CONSULTING

Accelerate Generative AI Adoption + ROI Now

Enabling organizations to move from pilots to scalable, measurable, real-world business impact

TRUSTED BY BILLION-DOLLAR ENTERPRISES · 20+ GenAI programmes delivered



HMC ONE

A unified framework to assess, build, and scale AI capabilities across your organization

Digital Transformation | Generative AI | Data Analytics | Data Visualization | Business Intelligence | Process Automation | Workflow Architecture

1. Solution Creation: We develop innovative solutions that address specific business challenges, leveraging your deep industry knowledge and technical expertise.
2. Employee Training: Recognizing the importance of upskilling, we provide training programs to empower employees with the skills needed to harness data effectively.
3. Business Use Case Development: We collaborate closely with you to identify and create practical business use cases that maximize the value of data-driven insights.

Visit us at havishmconsulting.com

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CLIENTS

We work across India, Middle East, US and UK























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INDUSTRY ACADEMIA INTERACTION

We work with Top B Schools around the world







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INDUSTRY ACADEMIA INTERACTION

HMC 2026 Interns

Ishu Chaudhary — *Anuradha Kumari* — *Mahika Mishra* — *Dhriti Saha*











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HMC ONE

A unified framework to assess, build, and scale AI capabilities across your organization



HMC One is Havish M Consulting's flagship enterprise AI adoption framework – designed to take organizations from fragmented experimentation to structured, scalable, and measurable AI transformation.

It integrates consulting, training, and execution into a single, phased journey:



Covers leadership alignment, capability building, real use-case development, and impact tracking
Ensures AI is not just learned—but embedded into workflows and decision-making
This aligns with your core positioning of enabling **data-driven and AI-driven decision-making across all levels of the organization**

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The GenAI Reality

Why most pilots stall – and how we get organizations to measurable ROI

Most GenAI pilots fail before they scale.

We've built an end-to-end system that takes organizations from baseline to measurable ROI

and we've done it **20+ times**.

20+ Engagements

Enterprise GenAI programs delivered end-to-end

Baseline → ROI

A single, phased system – not disconnected pilots

Measurable

Impact embedded in workflows and decisions

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Who We Work With

Enterprise clients, spanning sectors and leadership levels

From the boardroom to the front line



Depth of engagement — we operate at every level of the client organisation

Listed companies · **₹5,000–15,000 Cr revenue** · across sectors · strategy turned into execution

Across Sectors

Manufacturing, retail, financial services, healthcare, real estate and infrastructure — our work is never confined to one industry.

₹5,000–15,000 Cr

We're built for listed companies in this revenue band, where governance, speed and scale all matter at once.

Promoters to ExCo

From founder-promoters to Boards and Executive Committees, we engage through leadership coaching, ROI discussions and steering committee reviews.

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Customer Stories across Sectors

Marquee clients across sectors, grouped by common industry themes

	Company	Industry	Sector
	Amber Enterprises	Air Conditioners & Consumer Durables (OEM/ODM)	**Consumer Durables / Manufacturing**
	RR Kabel	Wires & Cables	**Electrical Equipment / Manufacturing**
	Welspun	Home Textiles, Pipes & Infrastructure	**Textiles / Diversified Manufacturing**
	JK Cement	Cement	**Building Materials / Manufacturing**
	Jindal India	Steel & Power	**Metals & Mining / Energy**
	Landmark Group	Retail (Fashion, Home, F&B)	**Retail & Consumer**
	Zydus	Pharmaceuticals	**Healthcare / Life Sciences**
	IndusInd Bank	Banking	**Financial Services**
	Bahri & Mazroei	Trading, Retail & Real Estate	**Diversified / Conglomerate**
	K Raheja	Real Estate & Retail	**Real Estate**
	Sterlite Power	Power Transmission Infrastructure (EPC)	**Power / Infrastructure**
	Bharat Petroleum	Oil & Gas Refining and Marketing	**Energy & Infrastructure**

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Recommendations

Hear from our Clients



Kushal Sinha
Partner at Strategy&

"Havish **adapts to audience requirements** and enables the team to pick things up and run themselves. He covers **advanced analytics techniques** focusing on problem solving techniques."



Yogesh Yadav
CFO at Shell Group Entity - Sprng Energy

"Automation projects done helped us **streamline and accelerate** our workflows and enabled teams to complete **complex tasks faster**."



Giuseppe Cozzolino
ONB HR Director - Europe at Sterlite Technologies Limited

"Clear in explaining the **different problems** and **how to solve** them. Appreciate his **capability** to **follow up questions** and **immediately give a feedback** to solve the issue."



Rajeev Jain
SVP Marketing at DS Group

"Havish has **thorough knowledge and is very sincere**. Learnt a lot about applications in AI tools."



Asad Equbal Khan
General Manager – Dubai at Bahri & Mazroei Trading Company

"Insightful and engaging workshop on GenAI. The sessions helped us in **aligning our perspectives** and on leveraging AI across operations. Excited to see these insights translate into action at BMTC."



Abhinav Chaturvedi
Senior Consultant – Strategy Operations at KPMG Ireland

"Havish is **very sincere and a dynamic**, driven by his passion to learn and deep dive into the subject matter. His **analytical bent of mind** and sharp **business acumen** makes him a detail oriented and thorough professional."

Engagements with Promoters / Board / C Suite across organizations

We work directly with the decision makers



Paraj Raja
MD and CEO
Bharti AxA



Ajay Soni
Chief Learning and Leadership Development Officer
Aditya Birla Group



Dipali Goenka
MD & CEO
Welspun Living



Jasbir Singh
CEO and Whole Time Director
Amber Enterprises



Nitish Chopra
Group President and Business Head
JK Cement



Leena Tiwari
Chairperson
USV



Sajjan Bhajanka
Chairman
Centuryply



Mukti Hariharan
CFO
Coca Cola – India and South West Asia



Anindyo Naskar
AVP and Head L&D
Landmark Group



Harendra Singh
Chairman and MD
H.G. Infra Engineering



Anosh Neterwala
Vice Chairman
Neterwala Group



Vidur Sehgal
Account Director
Dell

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Gen AI Adoption Roadmap

A phased approach to enterprise Gen AI adoption



ASSESS

- Gen AI Baseline Assessment
- Leadership Simulation
- Pre-Workshop Pulse Check
- Pre-Training Use Case Assessment

PLAN

- 24-Month Adoption Plan 6-Month Roadmap
- Enterprise License Delpoyment
- AI Maturity Sprint
- Safety Framework

TRAIN

- Customized Assessments
- Problems Based on Client Data
- Teams Presenting Work
- Hackathons

ACTIVATE

- Workshop Screenshots & Assets
- Recap Videos + LMS Content
- Newsletters
- Capstone Project

MEASURE

- Implementation Tracking
- Organization Maturity Index
- ROI Measurement
- Individual Evaluation Job Task Architecture
- Job To Automation Intelligence

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Tools Covered

Open Tools, Enterprise Tools, Local Models











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Four programmes that turn everyday tools into business advantage

From spreadsheet basics to machine learning, each programme builds skills in progressive levels

01

Excel

Four levels · Pulse to Fusion

02

PowerPoint

Three levels · Base to Prime

03

Power BI

Four levels · Ignite to Consult

04

Introduction to Machine Learning

Three levels · Explore to Deploy

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From data entry to decision engine: four levels of Excel mastery

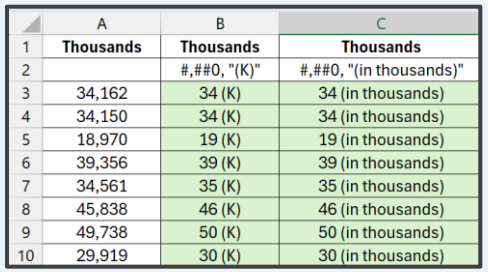
Excel capability programme · Pulse → Boost → Charge → Fusion

LEVEL 1
Excel Pulse

Master the essentials

For: early-career staff and non-technical teams

- Sort, filter and data validation
- Text cleaning with TRIM, TEXTJOIN, Flash Fill
- SUMIFS, IF logic and XLOOKUP basics
- Pivot tables and basic charts



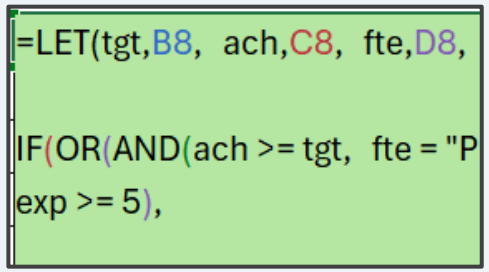
	A	B	C
1	Thousands	Thousands	Thousands
2		#,##0, "(K)"	#,##0, "(in thousands)"
3	34,162	34 (K)	34 (in thousands)
4	34,150	34 (K)	34 (in thousands)
5	18,970	19 (K)	19 (in thousands)
6	39,356	39 (K)	39 (in thousands)
7	34,561	35 (K)	35 (in thousands)
8	45,838	46 (K)	46 (in thousands)
9	49,738	50 (K)	50 (in thousands)
10	29,919	30 (K)	30 (in thousands)

LEVEL 2
Excel Boost

Work faster with dynamic formulas

For: analysts, team leads and experienced users

- Dynamic arrays, OFFSET, INDIRECT
- Nested IF, IFS and array logic
- XLOOKUP, FILTER, INDEX-MATCH
- Formula-driven charts and pivots



```
=LET(tgt,B8,  ach,C8,  fte,D8,

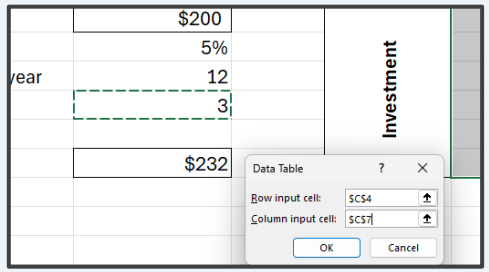
IF(OR(AND(ach >= tgt,  fte = "P
exp >= 5),
```

LEVEL 3
Excel Charge

Turn data into insight

For: senior analysts, finance and ops teams

- Power Query ETL and folder merges
- Power Pivot data modeling
- What-if, regression and forecasts
- VBA for repeat tasks

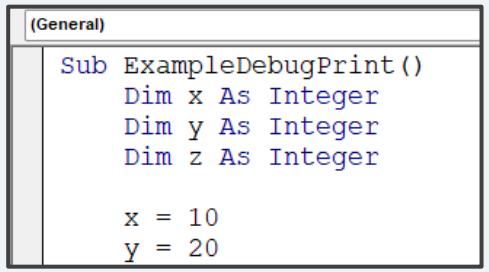


LEVEL 4
Excel Fusion

Built around your problems

For: power users, MIS and automation teams

- Mix-and-match advanced topics
- Macros and workflow automation
- Custom solutions on client data



```
(General)
Sub ExampleDebugPrint()
    Dim x As Integer
    Dim y As Integer
    Dim z As Integer

    x = 10
    y = 20
```

Every workshop includes: solved problem files · cheat sheets · advanced practice problems · curated YouTube list · GenAI prompts · reference material

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From slides to storylines: three levels that make every deck boardroom-ready

PowerPoint capability programme · Base → Edge → Prime

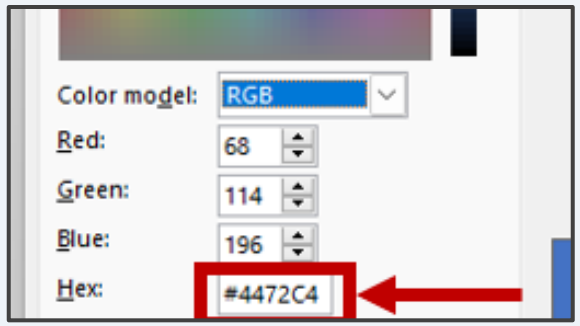
LEVEL 1

PowerPoint Base

Build clear, structured slides

For: early-career staff and non-technical teams

- Shortcuts, alignment and grouping
- Themes and Slide Master basics
- Images, icons and SmartArt
- Design principles: white space, consistency, readability



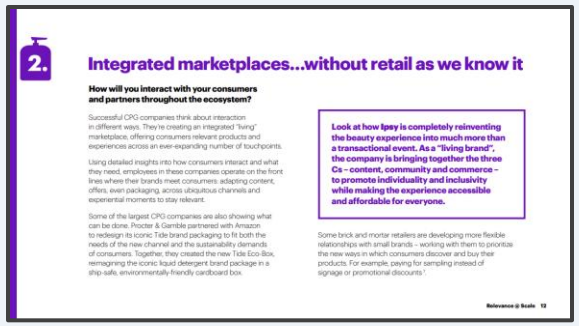
LEVEL 2

PowerPoint Edge

Tell the story with data

For: analysts, managers and client-facing teams

- Advanced charts, tables and SmartArt
- Custom templates and brand alignment
- Linked Excel and embedded objects
- Storytelling for business cases and reviews



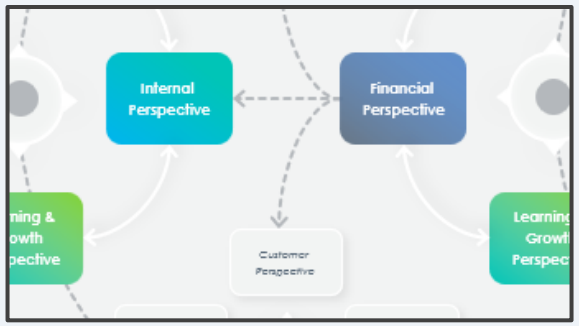
LEVEL 3

PowerPoint Prime

Deliver high-stakes presentations

For: leaders, consultants and CXO-facing roles

- Action buttons and hyperlinked navigation
- Audio, video and motion paths
- Reusable templates and custom shows
- Presenter view and PowerPoint Live



Every workshop includes: curated links · curated YouTube list · templates · cheat sheets · GenAI prompts · reference material

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From raw data to boardroom dashboards: four levels of Power BI capability

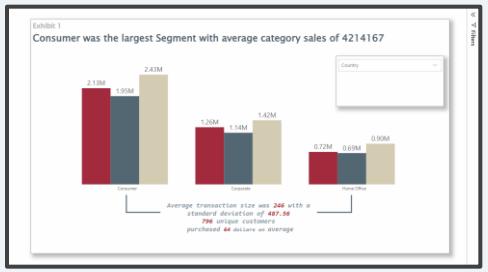
Power BI capability programme · Ignite → Elevate → Pinnacle → Consult

LEVEL 1
Power BI Ignite

Build your first dashboards

Goal: build and navigate interactive dashboards

- Connect data sources
- Charts, slicers and filters
- Themes, formatting and bookmarks
- Publish to Power BI Service



LEVEL 2
Power BI Elevate

Scale reports with Power Query

Goal: clean, scalable reports with automated prep

- Merge, append and clean data
- Parameters and conditional columns
- Custom visuals and KPI indicators
- Drillthrough and tooltip pages



LEVEL 3
Power BI Pinnacle

Model data with advanced DAX

Goal: analytical dashboards that drive decisions

- Measures and time intelligence
- Row-level security
- Star schema and performance tuning
- Scenario modeling



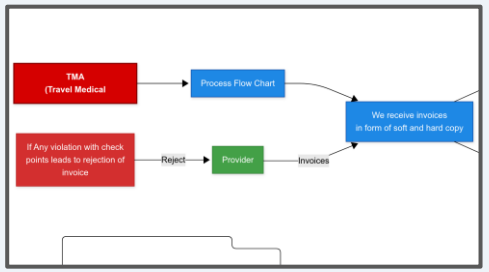
```
HMC_Dynamic Month _ Active Joining =
VAR MONTH_NUMBER =
FORMAT(MAX(CALCULATE (
    MAX ( Fact_Report[Employment Details Date of Joining] ),
    FILTER ( Fact_Report, Fact_Report[Employee Status] = "Active" ),
    FILTER ( Fact_Report, Fact_Report[Employee Type] = "Full Time Employee" )
),
CALCULATE (
    MAX ( Fact_Report[Employment Details Relieving Date] ),
    FILTER ( Fact_Report, Fact_Report[Employee Status] = "Terminated" ),
    FILTER ( Fact_Report, Fact_Report[Employee Type] = "Full Time Employee" )
)),"MM") * 1
RETURN
```

LEVEL 4
Power BI Consult

Deliver enterprise BI solutions

Goal: client-ready solutions for stakeholders

- CXO-level dashboards
- Power Apps and Power Automate
- Governance and deployment pipelines
- Data culture and adoption



Every workshop includes: solved problem files · cheat sheets · advanced practice problems · curated YouTube list · GenAI prompts · reference material

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From curiosity to working models: three levels of machine learning

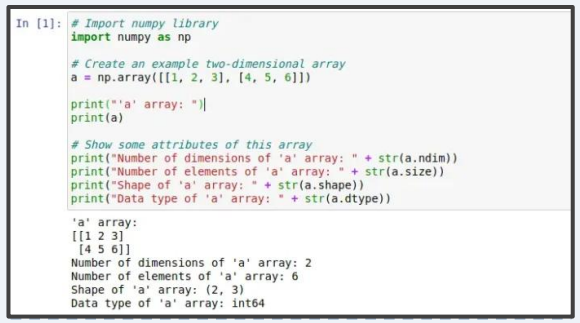
Introduction to Machine Learning · Explore → Build → Deploy

LEVEL 1
ML Explore

Understand what ML can do

For: business users, managers and non-technical teams

- Core concepts: supervised vs unsupervised
- Where ML fits in business decisions
- Data quality and preparation basics
- No-code ML with Excel and Power BI

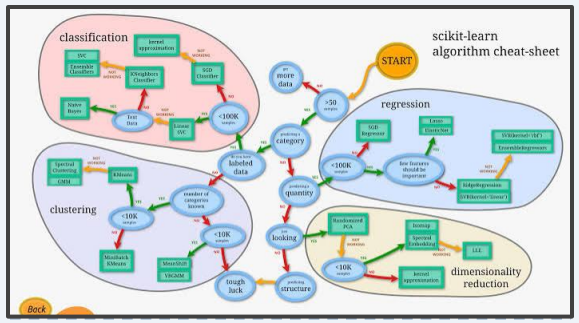


LEVEL 2
ML Build

Train your first models

For: analysts with Excel or Power BI experience

- Regression and classification models
- Train/test split and accuracy metrics
- Feature selection and preparation
- Python notebooks and AutoML tools

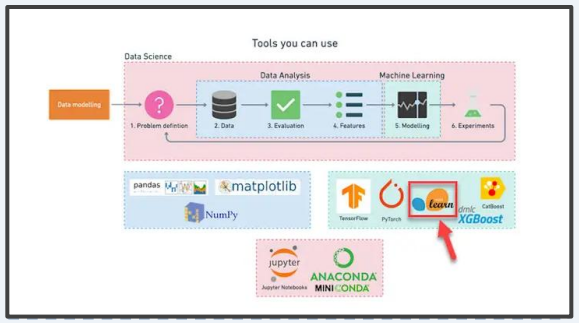


LEVEL 3
ML Deploy

Put models to work

For: data champions, BI and analytics teams

- Clustering and forecasting
- Model evaluation and bias checks
- Embedding predictions in dashboards
- Combining ML with GenAI workflows



Every workshop includes: solved problem files · cheat sheets · curated YouTube list · GenAI prompts · reference material

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Functional Capabilities

GenAI capabilities built with every business function · HR · Finance · Procurement & Logistics · Marketing



15 CAPABILITIES

HR

LIFECYCLE

Hire → Onboard → Organise → Develop → Retain → Exit → Enable

SAMPLE CAPABILITIES

- CV–JD Match Copilot
- Living Org Chart
- Attrition Risk Modelling
- AI Voice Exit Interviews



15 CAPABILITIES

Finance

LIFECYCLE

Record → Close → Report → Plan → Control → Analyse → Enable

SAMPLE CAPABILITIES

- Automated COGS Calculator
- Variance Commentary Writer
- Cash Flow Forecaster
- Expense Audit Copilot



15 CAPABILITIES

Procurement & Logistics

LIFECYCLE

Source → Buy → Plan → Move → Enable

SAMPLE CAPABILITIES

- Commodity Price Tracker
- BOM Automation
- Inventory Optimiser
- Route & Load Planner



15 CAPABILITIES

Marketing

LIFECYCLE

Research → Plan → Create → Sell → Measure → Enable

SAMPLE CAPABILITIES

- GenAI Ad Creatives
- Dealer Reward Forecaster
- Lead Scoring Model
- Campaign Performance Dashboard

In every function: use-case discovery · hands-on workshops on the team's own data · working tools the team keeps using

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HR Capabilities

HR capability programme · Hire → Onboard → Organise → Develop → Retain → Exit → Enable

01 · HIRE
CV–JD Match Copilot

Scores every CV on 7 manager-weighted criteria, flags red flags and writes tailored interview questions

02 · HIRE
JD & Interview Kit Generator

Turns a role brief into a structured JD, competency questions and a panel scoring rubric

03 · ONBOARD
Onboarding Journey Builder

Role-specific pre-joining checklists, Week-1 schedules and 30/60/90-day goals for every hire

04 · ONBOARD
HR Policy Assistant

Answers leave, travel and benefits questions in plain language, from your own policies

05 · ORGANISE
Living Org Chart

One Excel in, an interactive org out: spans, layers, reorg scenarios and succession gaps

06 · ORGANISE
Remote Workplace Survey

VBA survey, consolidation macro and Power BI: a 5-factor remote-readiness index per role

07 · ORGANISE
Field Manpower Deployment Model

Sizes state-wise field headcount against market potential and coverage targets

08 · DEVELOP
Executive Talent Tracker

One-page leader scorecards: ratings, risk, readiness and successors, with bulk PDF/PPT export

09 · DEVELOP
Performance Review Copilot

Review templates, feedback rewritten as specific behaviours, and calibration-ready rating views

10 · DEVELOP
Skills Gap & Learning Map

Maps role skills against assessments to show gaps by team and recommend learning paths

11 · RETAIN
Succession Planning Workbench

Eight spreadsheets in one: talent KPIs, a live 9-box, succession pipeline and AI talent summaries

12 · RETAIN
Frontline Attrition Dashboard

Attrition by region, tenure, role and manager, so HR acts on hotspots early

13 · RETAIN
Attrition Risk Modelling

Hands-on ML programme building attrition prediction models on BFSI workforce data

14 · EXIT
AI Voice Exit Interviews

An AI interviewer asks 5 adaptive questions and feeds an attrition insights dashboard

15 · ENABLE
GenAI Enablement for HRBPs

Four sessions that get HR business partners using Microsoft 365 Copilot in daily work

Built with: Microsoft 365 Copilot · GenAI prompts · Excel and VBA · Power BI · machine learning · AI voice agents

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Finance Capabilities

Finance capability programme · Record → Close → Report → Plan → Control → Analyse → Enable

01 · RECORD
Invoice Data Extractor

Reads supplier invoices and PDFs, extracts line items and builds a ledger-ready sheet

02 · RECORD
Bank Reconciliation Assistant

Matches bank statements to the ledger, flags unmatched entries and drafts follow-ups

03 · CLOSE
Month-End Close Tracker

Close checklist with owners, due dates and status, so progress shows in one view

04 · CLOSE
Variance Commentary Writer

Turns budget-vs-actual tables into plain-language commentary for the MIS pack

05 · REPORT
Finance Command Dashboard

Power BI view of revenue, margin, cash and working capital, refreshed automatically

06 · REPORT
Automated COGS Calculator

Builds product cost from BOM, labour and overheads for real-time cost visibility

07 · REPORT
Board Pack Builder

Converts monthly numbers into a brand-consistent board deck with headline messages

08 · PLAN
Budget & Forecast Model

Driver-based budget in Excel with rolling forecasts and scenario switches

09 · PLAN
Scenario & Sensitivity Simulator

Tests price, volume and FX moves on P&L and cash before decisions are made

10 · PLAN
Cash Flow Forecaster

13-week cash forecast built from receivables, payables and payroll schedules

11 · CONTROL
Receivables & Collections Tracker

Ageing buckets, risk flags by customer and AI-drafted reminder emails

12 · CONTROL
Expense Audit Copilot

Screens expense claims against policy and flags duplicates and outliers

13 · CONTROL
Finance Policy Assistant

Answers questions on credit terms, approval limits and finance policies

14 · ANALYSE
Financial Statement Analyser

Reads annual reports, computes ratios and benchmarks peers in minutes

15 · ENABLE
GenAI Enablement for Finance

Hands-on workshops in Copilot, Excel and Power BI on the team's own data

Built with: Microsoft 365 Copilot · GenAI prompts · Excel and VBA · Power BI · Python · document AI

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Procurement & Logistics Capabilities

Procurement and logistics capability programme · Source → Buy → Plan → Move → Enable

01 · SOURCE
Commodity Price Tracker

Tracks and forecasts copper and other input prices so buyers time their purchases

02 · SOURCE
Supplier Discovery & Scoring

Shortlists suppliers and scores them on price, quality, delivery and risk

03 · SOURCE
RFQ & Bid Comparison

Drafts RFQs and compares supplier bids side by side with a recommended award

04 · BUY
BOM Automation

Builds and checks bills of materials to remove manual errors and speed up buying

05 · BUY
PO & Contract Copilot

Drafts purchase orders and checks contract clauses against standard terms

06 · BUY
Spend Analytics Dashboard

Spend by category, supplier and plant, with savings and off-contract spend flagged

07 · PLAN
Demand Forecasting Model

Forecasts demand by SKU and region from sales history and seasonality

08 · PLAN
Inventory Optimiser

Sets reorder points and safety stock, and flags slow-moving and excess stock

09 · PLAN
Supplier Risk Monitor

Tracks news, delivery history and financials to warn of supply disruption

10 · MOVE
Route & Load Planner

Plans delivery routes and truck loads to cut distance and empty miles

11 · MOVE
Shipment Tracking Dashboard

Live view of orders in transit, delays and on-time delivery by carrier

12 · MOVE
Freight Cost Analyser

Compares freight invoices with contracted rates and flags overcharges

13 · MOVE
Warehouse SOP Assistant

Turns warehouse know-how into searchable SOPs and answers floor-team questions

14 · MOVE
Distributor Performance Review

Scores distributors and generates AI recommendations for channel action

15 · ENABLE
GenAI Enablement for Supply Chain

Workshops for buyers and planners in Copilot, Excel and Power BI on live data

Built with: Microsoft 365 Copilot · GenAI prompts · Excel and VBA · Power BI · machine learning · AI agents

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Marketing Capabilities

Marketing capability programme · Research → Plan → Create → Sell → Measure → Enable

01 · RESEARCH
Market & Competitor Scanner

Summarises competitor launches, pricing and messaging into a weekly brief

02 · RESEARCH
Customer Insight Miner

Groups reviews, surveys and social comments into themes and sentiment

03 · RESEARCH
Industry Report Builder

Deep-dive sector reports, formatted and sourced, ready in hours

04 · PLAN
Persona & Segment Builder

Builds customer personas and segments from CRM and survey data

05 · PLAN
Campaign Planner

Turns a brief into objectives, channel mix, budget split and a content calendar

06 · CREATE
GenAI Ad Creatives

Audience-tuned visuals, copy and video variants for each channel

07 · CREATE
Content Copilot

Drafts blogs, social posts and emails in the brand's own voice

08 · CREATE
Brand Consistency Checker

Reviews copy and creatives against brand guidelines before release

09 · SELL
Pitch Deck Builder

Builds client-specific pitch decks from product and case-study libraries

10 · SELL
Dealer Reward Forecaster

Forecasts dealer reward payouts and sales lift under each scheme

11 · SELL
Lead Scoring Model

Ranks leads by likelihood to convert so sales calls the best ones first

12 · MEASURE
Campaign Dashboard

Spend, reach, leads and ROI by channel in one Power BI view

13 · MEASURE
Marketing Mix Simulator

Tests budget shifts across channels and forecasts the effect on sales

14 · MEASURE
Social Listening Tracker

Tracks brand mentions and sentiment, and flags spikes that need a response

15 · ENABLE
GenAI Enablement for Marketing

Workshops on prompting, creative tools and analytics for marketing teams

Built with: Microsoft 365 Copilot · GenAI prompts · image and video generation · Excel · Power BI · machine learning

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Other Offerings

Leadership coaching, GenAI Labs, workshops and on-demand learning content

Leadership Coaching

We equip CXOs and senior teams with data and AI-driven decision frameworks that sharpen strategic clarity and accelerate transformation.

Our leadership interventions foster alignment and sustained momentum across complex business environments.



Gen AI Lab

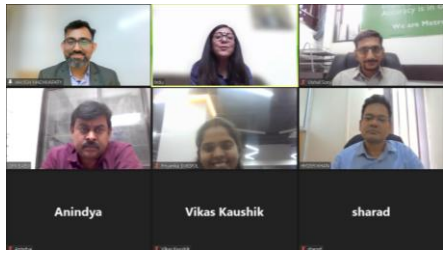
We build enterprise-grade GenAI Labs that help organizations rapidly experiment, operationalize, and scale high-impact AI use cases.



Physical / Online Workshops

We deliver high-engagement, outcome-focused workshops that translate analytics and AI and data concepts into practical skills.



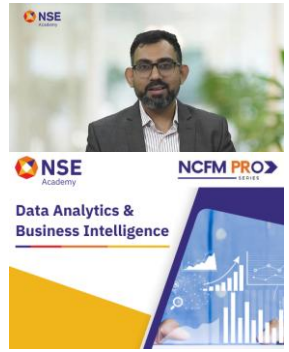


LMS Content

We design high-quality, modular learning content that enables employees to learn at scale through flexible, on-demand pathways.

Our videos combine real case studies, hands-on exercises, and industry relevance to drive consistent capability uplift.





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GEN AI BASELINE ASSESSMENT

LEADERSHIP ONE-TO-ONE CALLS

PRE – WORKSHOP PULSE CHECK
PRE – WORKSHOP USE CASE ASSESSMENT

24 MONTH ADOPTION PLAN | 6 MONTH ROADMAP | AI MATURITY SPRINT
SAFETY FRAMEWORK

CUSTOMIZED ASSESSMENTS
PROBLEMS BASED ON CLIENT DATA
TEAMS PRESENTING WORK | HACKATHONS

SCREENSHOTS / ASSETS FROM WORKSHOP
IMPLEMENTATION TRACKING

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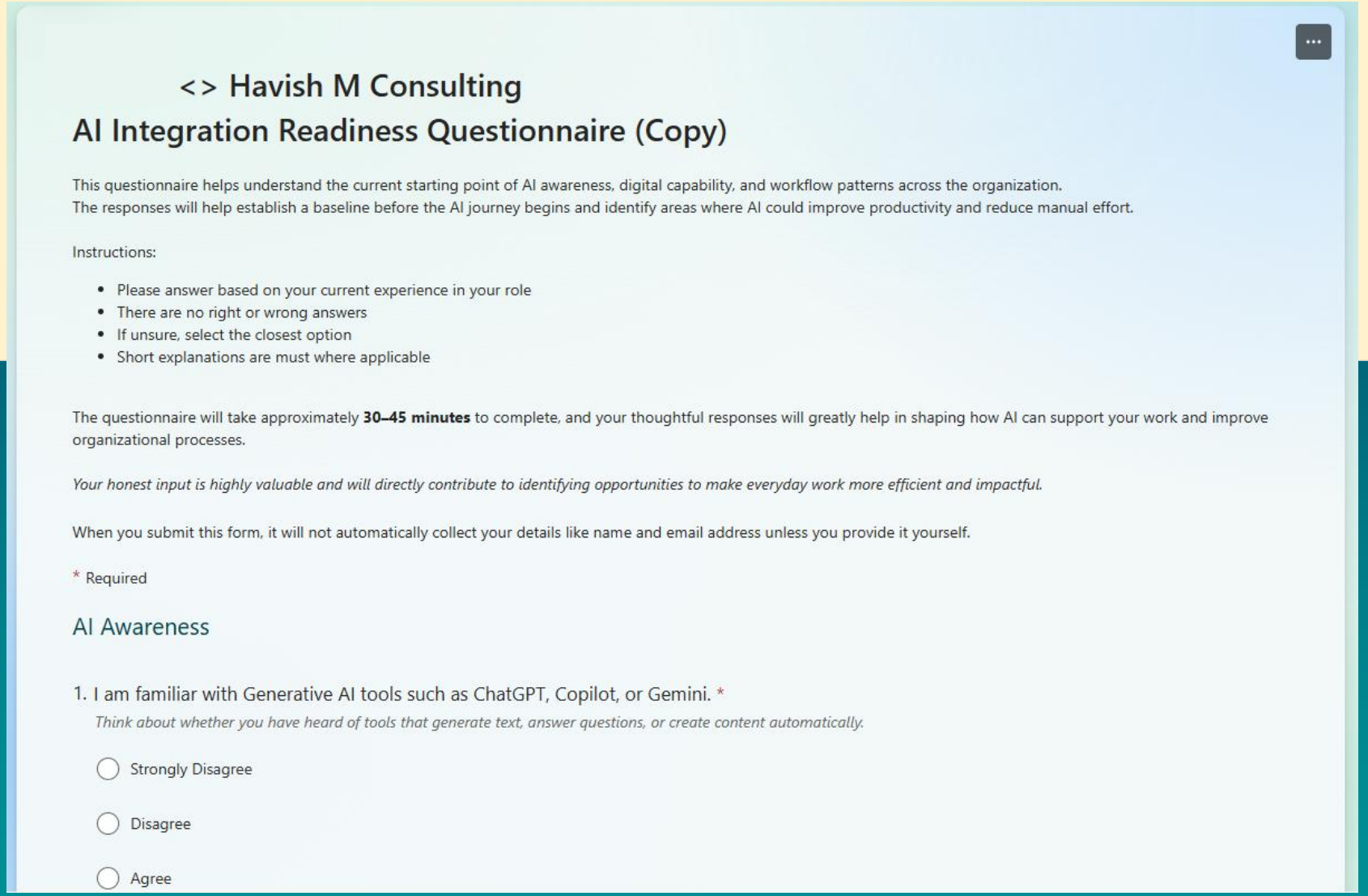
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GEN AI BASELINE ASSESSMENT

Establish a fact-based view of the organization's current AI maturity across data readiness, technology infrastructure, talent capabilities, and use-case adoption.

This includes benchmarking against industry standards and identifying capability gaps.

Outcome:
Clear starting point and prioritization of high-impact intervention areas.



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AI Integration Readiness Questionnaire (Copy)

This questionnaire helps understand the current starting point of AI awareness, digital capability, and workflow patterns across the organization.
The responses will help establish a baseline before the AI journey begins and identify areas where AI could improve productivity and reduce manual effort.

Instructions:

- Please answer based on your current experience in your role
- There are no right or wrong answers
- If unsure, select the closest option
- Short explanations are must where applicable

The questionnaire will take approximately **30–45 minutes** to complete, and your thoughtful responses will greatly help in shaping how AI can support your work and improve organizational processes.

Your honest input is highly valuable and will directly contribute to identifying opportunities to make everyday work more efficient and impactful.

When you submit this form, it will not automatically collect your details like name and email address unless you provide it yourself.

* Required

AI Awareness

1. I am familiar with Generative AI tools such as ChatGPT, Copilot, or Gemini. *

Think about whether you have heard of tools that generate text, answer questions, or create content automatically.

- ◯ Strongly Disagree
- ◯ Disagree
- ◯ Agree

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GEN AI BASELINE ASSESSMENT

Executive Summary

Takeaways from the baseline survey

- **Employees are digitally ready:**

  93% are comfortable with digital tools; 82% are comfortable experimenting with AI.

- **Pain is tangible:**

  ~80% report manual-process dependence, ~75% cite repetitive work, and ~70% see rework or approval delays.

- **Usage exists but is uneven:**

  73% already use GenAI tools, yet only 61–63% clearly associate GenAI/AI with core enabling technologies.

KEY PROOF POINTS

96%
believe AI can improve productivity

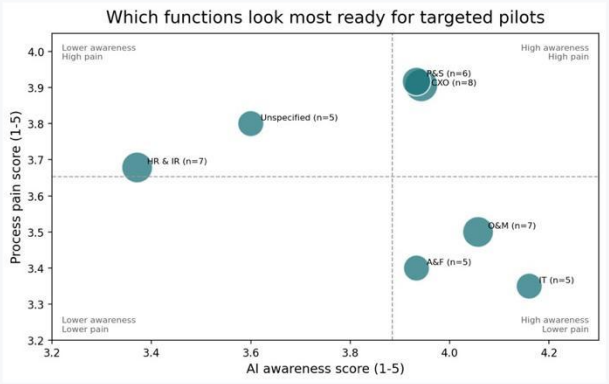
93%
comfortable with digital tools today

80%
say their teams rely on manual processes

66%
have active concerns about AI risks

Where to start: target functions that combine pain with readiness

Pilot selection should balance business friction, user readiness, and sponsorship potential



Recommended pilot logic (SAMPLE)

Priority 1

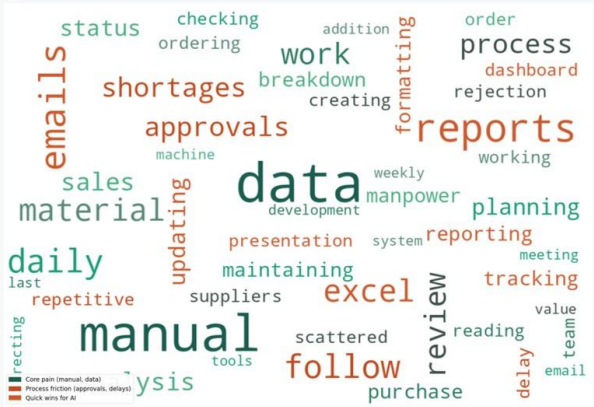
- P&S: strong process pain and good readiness—good candidate for reporting, approval, and document workflow pilots.
- CXO-led workflows: pain is high; use leadership-sponsored pilots to remove approval and reporting friction that cuts across teams.

Priority 2

- IT and O&M can act as enablement and adoption champions.
- HR & IR shows lower awareness; pair any pilot there with additional training and guardrails.

Where employees lose time and where can AI win it back

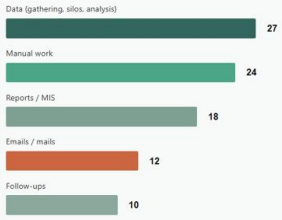
Top pain-points & quick-win automation opportunities



Top AI quick wins

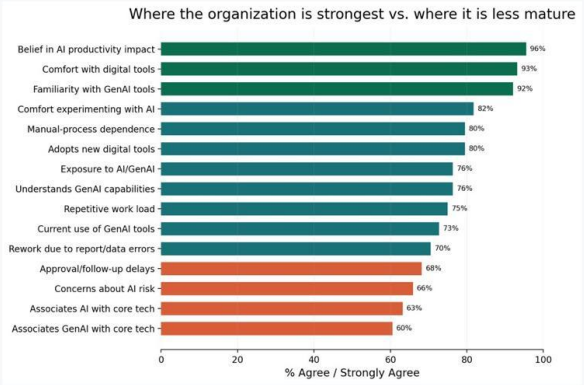
- Email writing and summarization
- Creating weekly/manual reports
- Dashboard consolidation
- Data entry and reconciliation

Pain by the numbers



The core gap is not belief; it is translation into everyday workflows

Strengths cluster around intent and digital comfort; weaker areas cluster around conceptual clarity, risks, and process bottlenecks



Management interpretation

What to lean into

- Very strong belief in AI productivity impact (96%).
- Digital-tool confidence is already high (93%).
- Experimentation comfort is strong enough to support pilots (82%).

What to fix

- Conceptual understanding of AI/GenAI is weaker than tool familiarity.
- Approval delays and data/report rework remain widespread.
- Risk concerns are high enough that governance must be visible from day one.

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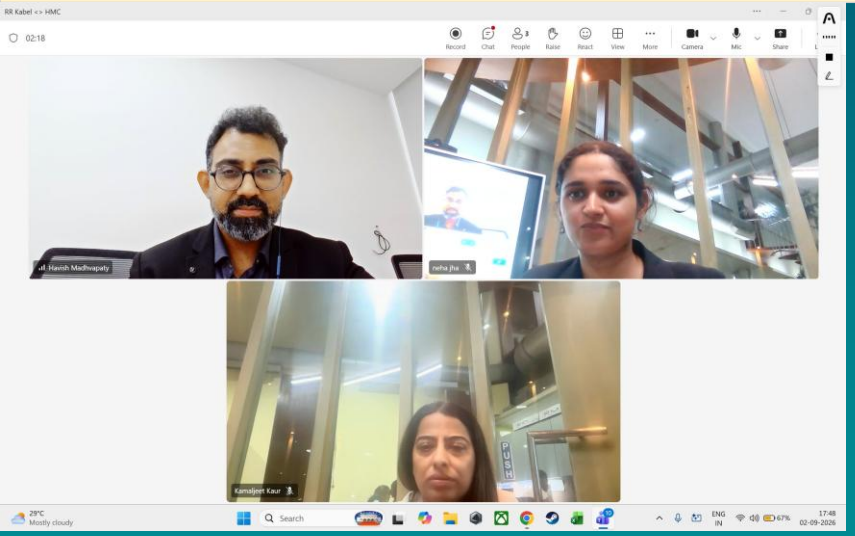
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LEADERSHIP ONE-TO-ONE CALLS

One to One calls with Leaders to understand their needs.

Outcome:

Leadership alignment, faster decision-making, and top-down sponsorship.



Voices from the Business Leaders

Inputs gathered to shape our GenAI training and enable real business impact

Purpose of Training

Build practical GenAI capabilities to solve real business problems, improve productivity, and drive better decisions.

Carlos

IT / Systems / Digital Enablement

Key Expectations

- Understand what AI can do and what it cannot do
- Focus on backend capabilities
- No access to MCP
- Wishlist: Agent / OpenClaw to update data and files using templates (PPT, Excel)
- APIs and plugins (Excel, PPT)
- Reporting & summaries
- Using Fireflies in Teams to capture and compile action items
- Action items → Tracker in Microsoft Planner → Follow up

Mahesh

Finance / Planning / Investment

Key Expectations

- Monthly reports from SAP → Excel templates → Manual data entry → Charts
- Power BI dashboards
- Comments & remarks with analytics
- Board dashboards
- Scenarios & market updates (e.g., war, oil prices – impact on business)
- Alerts for currency, dollar, and oil price triggers
- Investment proposals: Need to validate assumptions using market information before decision-making

Roshan

IT / Integrations / Operational Excellence

Key Expectations

- Connect to Microsoft 365
- Leverage basic connectors, skills, and repositories
- SAP involves manual data and work
- Share best practices across the organization

Jignesh

Operations / Maintenance / Asset Reliability

Key Expectations

- Safety software: Record violations / breaches and trigger alerts to supervisors
- Autonomous AI for sensor + vibration monitoring
- X-ray images of pipes: ~1000 images/day reviewed by humans
- Need faster flagging (0.4 sec refresh rate). Focus on repeatability and reproducibility
- Maintenance software has too much data; action items are few. Need to detect genuine breakdowns outside normal range
- Make sense of numbers, remove bias, and improve productivity
- Reduce manual work, follow-ups, and data prep for management

Cross-Cutting Needs Across All Leaders

- Turn data into insights and better decisions
- Save time and reduce manual, repetitive work
- Ensure accuracy, trust, and governance
- Enable collaboration and action tracking across teams
- Monitor external factors and get proactive alerts
- Apply AI where decision-making and judgment matter

Key Takeaway

The leaders are looking for practical, reliable, and integrated AI solutions that help them work smarter, make faster and better decisions, and focus on high-value work. They want GenAI to handle **data, summarize, analyze, alert, and automate**—while humans focus on **judgment, strategy, and action.**

Our Role

Equip them with the skills, tools, and confidence to use GenAI effectively.

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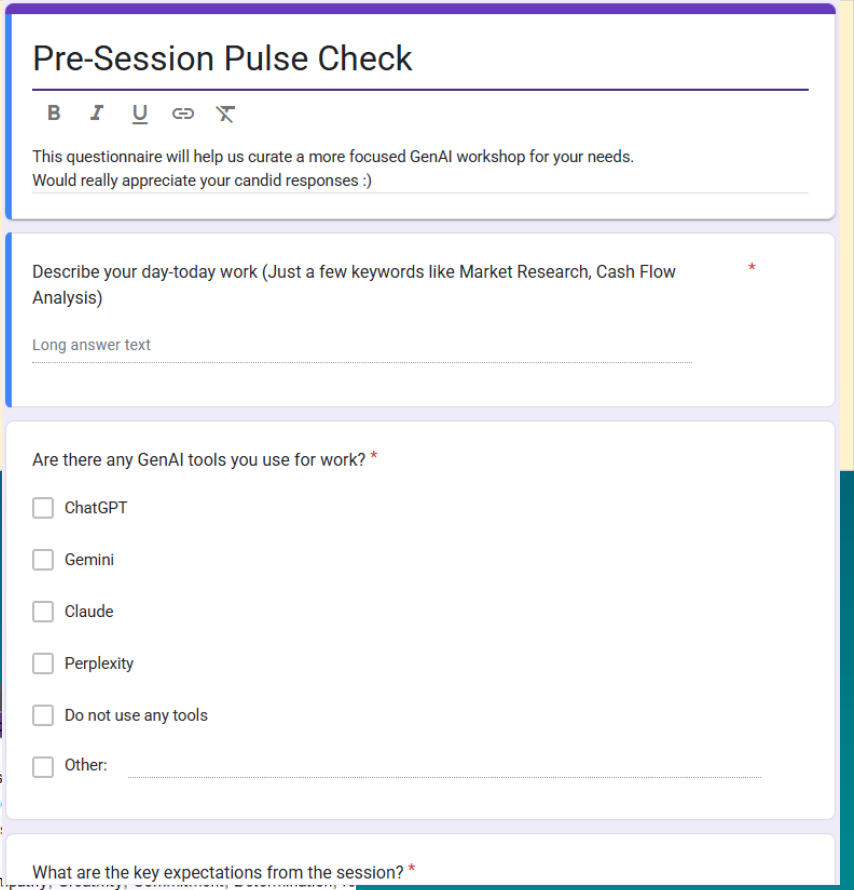
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PRE – WORKSHOP PULSE CHECK

Capture participant readiness, expectations, and current understanding of Gen AI through targeted surveys and stakeholder inputs.

Outcome:

Customized workshop experience aligned to participant needs and business priorities.



Pre-Session Pulse Check

This questionnaire will help us curate a more focused GenAI workshop for your needs.
Would really appreciate your candid responses :)

Describe your day-today work (Just a few keywords like Market Research, Cash Flow Analysis) *

Long answer text

Are there any GenAI tools you use for work? *

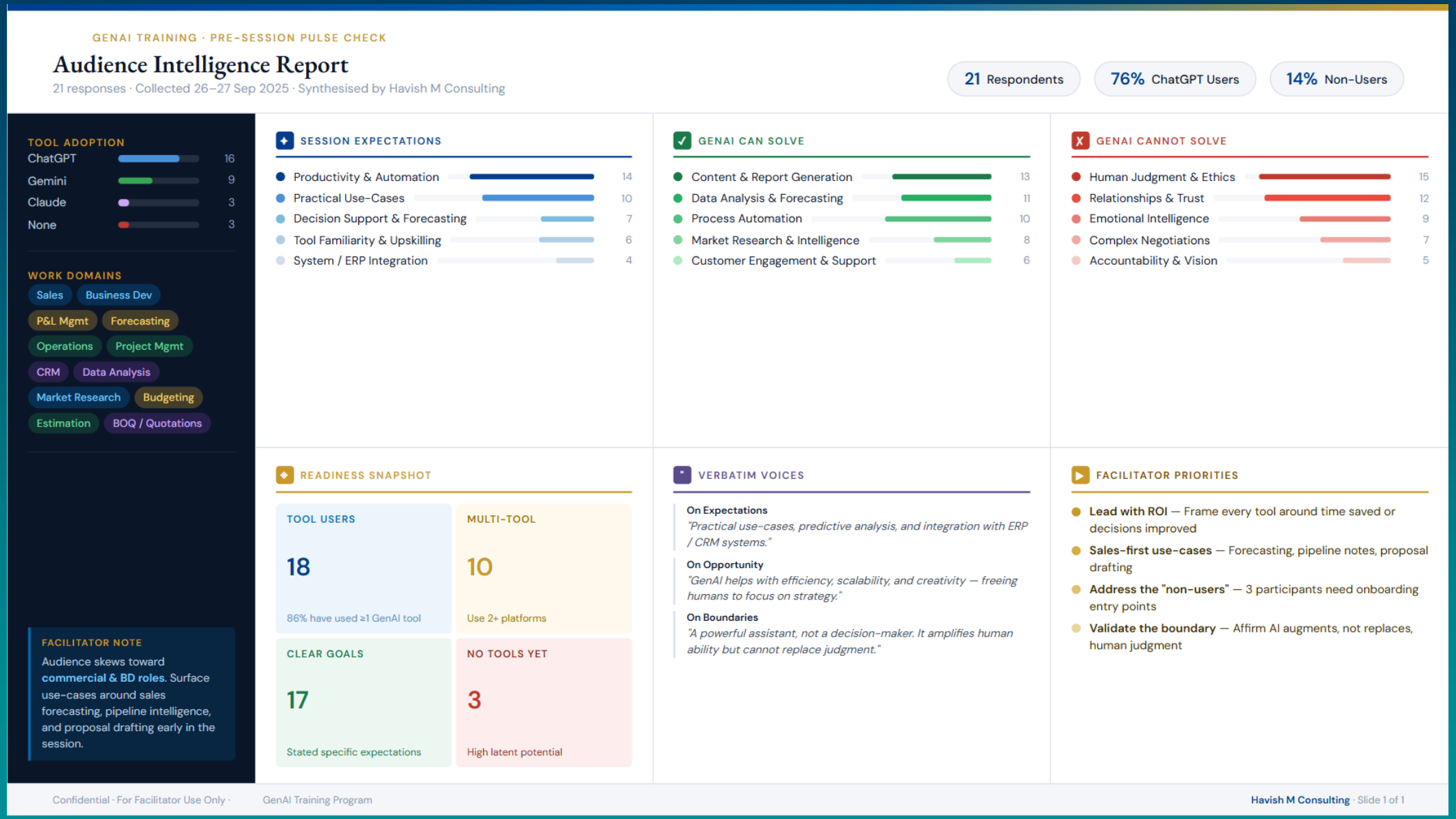
- [ ] ChatGPT
- [ ] Gemini
- [ ] Claude
- [ ] Perplexity
- [ ] Do not use any tools
- [ ] Other:

What are the key expectations from the session? *

	A	B	C	D	E	
1	Timestamp	Describe your day-today work (Just a few ke	Are there any GenAI tools you use for work?	What are the key expectations from the sess	What challenges do you think GenAI CAN so	What challenges c
2	9-26-2025 0:03:53	Product & Vendor Management, Operations.	ChatGPT, Gemini	Learning next level AI tools	Making work fast and accurate, learning the r	Not yet thought of
3	9-26-2025 0:42:41	Budgeting & sales forecasting, revenue & gro	ChatGPT	Practical use-cases, how AI can support in p	Decision clarity , forecasting supports, aging	Relationships, cus
4	9-26-2025 2:27:03	Follow Ups, Meeting Schedules, Customer S	Do not use any tools	To automate my tasks, improve productivity a	Generate sales and marketing content, auton	Personal touch an
5	9-26-2025 10:11:32	Sales and Marketing	ChatGPT	Get more familiar with updated AI tools and it	Content Creation	Analyzing the fact
6	9-26-2025 10:32:01	Division P&L Management, supply partners,	ChatGPT, Gemini, Claude	How to simply things and increase productivit	Analyzing reports, key insights, gap analysis	Emotions, Ethics,
7	9-26-2025 11:33:28	Pricing strategy, Project planning, CRM strea	ChatGPT, Gemini	Learn how AI can be utilized in my day to da	Can provide solutions to complex situations,	Morality, Trust, En
8	9-26-2025 12:18:21	A typical day is filled with client meetings, co	ChatGPT	To better utilize AI tools for day to day activiti	GenAI helps with efficiency, scalability, and c	GenAI is a powerful assistant, not a decision-maker or leader. It amp
9	9-26-2025 12:30:15	Market research, client engagement, propose	ChatGPT, Claude	To understand how AI can be leveraged for da	GenAI can solve content bottlenecks by auto	GenAI cannot solve challenges that require human judgment, empat
10	9-26-2025 13:44:32	Sales, Market Research, targets, competitior	Do not use any tools	To utilize the modern AI tools in the best way	Time management and data analysis	Emotional and Relational problems
11	9-26-2025 13:59:08	Export Sales, Market Research,	ChatGPT, Gemini	Understanding applications, learning practica	Process automation, faster market research,	Human judgment, building trust, strategic decision-making, and com
12	9-26-2025 14:09:48	Sales/ Business Development/ Team Manage	ChatGPT, Gemini	To understand & learn about the best applica	As per the capability, I can imagine it can hel	Such challenges where inputs are not defined properly
13	9-26-2025 15:35:01	Enhancing Trade business, empowering tean	Do not use any tools	To Understand how AI can support on identify	Above mentioned where human intervention fr	I believe there may be some sort of solution AI can make to any cha
14	9-26-2025 21:30:05	Estimation engineer	ChatGPT	Go deeply to GenAI	GenAI can solve challenges like automating c	It requires human supervision to ensure quality and ethical standards
15	9-27-2025 15:41:16	Sales Engineer, Business Development, prob	ChatGPT	Practical use of AI tools	Creating content, work knowledge and creatir	No Idea
16	9-27-2025 15:53:18	Closing the client requests	Search for solution	ChatGPT, Gemini,	The wright way to use the AI tools and how w	Not to solve more than providing support	.
17	9-27-2025 15:59:19	Market updates, products forecast, pipeline r	ChatGPT	Not sure, want to explore & make use of it	I can answer after the training	Things are not related to data/ things more related to development in
18	9-27-2025 16:01:43	Technical Meeting, BOQ preparation, Quotati	ChatGPT	How to bring more productivity out of these A	Framing professional email, Helping on gettin	Detailed calculations, in depth details , Latest updates on any inform
19	9-27-2025 16:21:49	Project mapping and End user interaction	ChatGPT	Operation and management	Resources analysis and productivity improver	Cash flow management
20	9-27-2025 16:59:01	SALES MANAGER - RELATED ACTIVITIES	ChatGPT	Improve critical thinking.New Skills to Improve	Analyse , Optimize and boost the overall Effe	Human attitude and behaviour
21	9-27-2025 17:05:55	Designing Fountains And estimation	ChatGPT, Gemini	How can the AI help me organize my work efl	Easy the process	Team work
22	9-27-2025 18:45:27	Data Analysis, CRM Management	ChatGPT, Gemini	Learning AI-driven dashboards for performanc	documentation and knowledge management	Final decision making, physical project execution, confidential data

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PRE – WORKSHOP PULSE CHECK



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PRE – WORKSHOP USE CASE ASSESSMENT

GENERATIVE AI · DIGITAL MARKETING

AI Use Case Opportunity Map

9 Use Cases Identified

HOURS SAVED · INPUTS · OUTPUTS

FILTER BY: All Areas | Marketplace | Brand.com | Creative | Analytics | Merch

#	AREA	USE CASE	WHAT IS THIS?	PROBLEM SOLVED	AI INPUT	OUTPUT	HOURS SAVED
1	Marketplace	-ve Keyword Mining	Find irrelevant search terms to block wasted ad spend	Wasted ad spend	Assortment, Copy Bank, tgt search term list	Negative KW clusters per search term	80% — 2 hrs saved
2	Marketplace	Search Term Cleaning	Organises messy query reports into themes	Irrelevant queries	Search reports	Exclusion lists	80% — 2 hrs saved
3	Marketplace	Competitor Copy Comparison	Compares listings vs competitors	Manual audits	Competitor listing URLs	Differentiation matrix, Improvement areas	80% — 8 hrs saved
4	Brand.com	SEO Cluster Mapping	Builds topic clusters automatically	Weeks of planning	Sitemap, KW sheet	Topic clusters	90% — 15 hrs saved
5	Brand.com	Meta Description Generation	Creates metas in bulk	Manual writing	Page list	Meta sets	65% — 4 hrs saved
6	Brand.com	Internal Linking Suggestions	Suggests page linking structure	SEO inefficiency	URL list	Link map	90% — 9 hrs saved
7	Creative	Campaign Mood Boards	Generates creative directions/ideas	Long ideation	Objective, Persona	Visual prompts	65% — 6 hrs saved
8	Analytics	Performance Narratives	Converts dashboards to summaries and decks	Deck creation time	Direct downloads from multiple systems	Exec summaries, Decks	90% — 12 hrs saved
9	Merch	Assortment Attribute Tagging	Auto-creates product taxonomy	Manual tagging	Copy Bank, Assortment Sheet	Attributes mapped to products	95% — 15 hrs saved

Source: Internal AI Opportunity Assessment · Confidential

Marketplace (3) · Brand.com (3) · Creative (1) · Analytics (1) · Merch (1)

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24 MONTH ADOPTION PLAN | 6 MONTH ROADMAP | AI MATURITY SPRINT

24-Month Adoption Plan

Define a long-term transformation blueprint covering capability building, use-case scaling, governance, and ROI realization. Structured across phases: pilot → scale → institutionalize.

Outcome:
Enterprise-wide roadmap aligned with business strategy.

6-Month Roadmap

Translate long-term strategy into near-term actionable initiatives with clear owners, milestones, and success metrics.

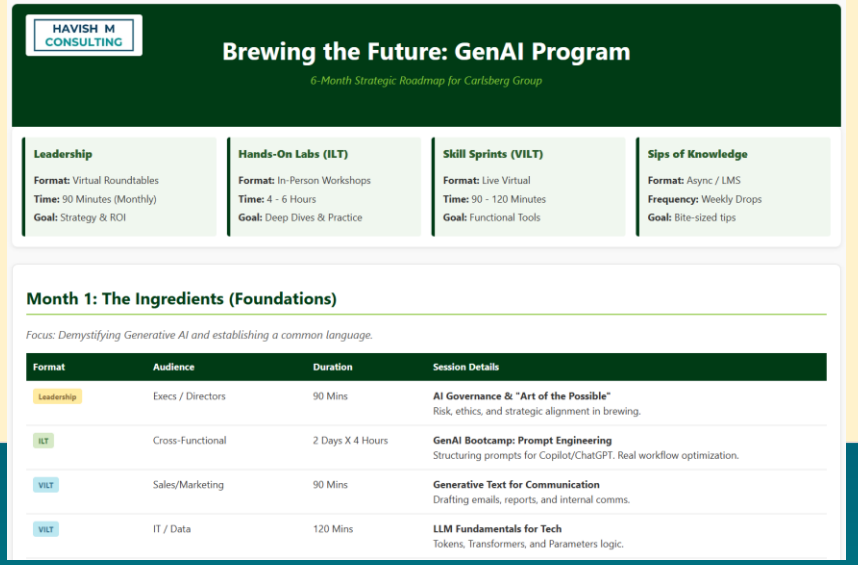
Outcome:
Quick wins + momentum creation.

Monthly Sprint

Adopt an agile execution model with monthly cycles focused on building, testing, and deploying use cases.

Outcome:
Continuous progress with measurable outputs every month.







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SAFETY FRAMEWORK

HMC ONE
AI STRATEGY. BUILT TO SCALE.

S.A.F.E.R.
AI FRAMEWORK

Responsible AI for Welspun WCL

A five-pillar framework for deploying GenAI tools responsibly across WCL operations — ensuring every AI interaction is Structured, Accurate, Fair, Ethical, and Resilient.

S — STRUCTURED

Governed Use

AI tools are deployed within defined workflows, approval chains, and usage policies. No ad-hoc or unsanctioned AI adoption.

A — ACCURATE

Verify Before You Trust

AI outputs are treated as drafts. Critical data — financials, contracts, specs — are validated by a human before action is taken.

F — FAIR

Bias Awareness

AI decisions impacting people — hiring, performance, vendor selection — are reviewed for bias and documented before implementation.

E — ETHICAL

Data & Privacy First

No confidential WCL data, IP, or customer information is entered into public AI tools. Internal data stays within approved boundaries.

R — RESILIENT

Human in the Loop

AI augments human judgement — it does not replace it. Escalation paths and fallback processes are defined for every AI-assisted workflow.

APPLIES TO

All WCL functions using AI tools — Sales, Procurement, Finance, Operations, and HR

KEY GUARDRAILS

No MNPI, pricing data, or third-party contracts in public AI. Always label AI-generated content before sharing

YOUR ROLE

Use AI as a thinking partner, not an authority. Own the output, question the logic, validate the facts

WCL COMMITMENT — **AI at Welspun is a force multiplier — not a shortcut.** We adopt it with curiosity, deploy it with caution, and scale it with accountability.

Prepared by Havish M Consulting

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CUSTOMIZED ASSESSMENTS

Evaluate participant learning and application ability using real-world scenarios tailored to their roles.

Outcome:

Practical capability validation (not theoretical learning).

GenAI in Business – Scenario-Based Assessment

Context: Nuvoco Cement
Time: 10 minutes | Questions: 20

Questions

1.

The Nuvoco strategy team uploads the same quarterly performance report into ChatGPT and Claude to extract key risks and opportunities. Both tools produce different interpretations, confusing leadership.
Why is this difference most likely happening?

A. They connect to different internet servers
B. One model always uses a larger context window
C. Models sync with live market data differently
D. Their training data, reasoning styles, and alignment objectives differ

---

2.

A Nuvoco operations analyst wants accurate margin insights using plant-wise cost data. Previous vague prompts produced inconsistent outputs.
Which prompt strategy most reliably improves analytical accuracy?

A. Writing a structured role–task–context–format prompt
B. Requesting a "perfect answer"
C. Asking for a shorter output
D. Adding more adjectives and details

3.

While analysing clinker cost escalation, the finance team notices that open-ended AI prompts sometimes invent explanations. Step-by-step instructions significantly reduce this issue.
Why does this approach work?

A. It restricts creativity
B. It forces the model to search the internet
C. It guides the model through a logical reasoning process
D. It limits token usage

A. Summaries require a temperature above 1
B. PDFs cannot contain exception clauses
C. The model compresses lower-weight information during summarisation
D. The model automatically ignores small text

5.

Corporate teams at Nuvoco use Microsoft Copilot to analyse emails, Excel files, and internal presentations together. Productivity improves significantly.
Why is Copilot especially valuable for enterprise knowledge workers?

A. It never hallucinates
B. It produces longer answers than other models
C. It natively accesses and reasons over Microsoft 365 organisational data
D. It runs entirely offline

6.

The operations team analyses plant photos, production tables, and SOP documents together to identify efficiency gaps. Gemini performs better in this mixed-input workflow.
What is Gemini's biggest advantage here?

A. It can combine text, images, and tables into a single reasoning process
B. It connects directly to ERP systems
C. It guarantees audit readiness
D. It produces the most stylish writing

7.

The CEO asks for a "future-ready market expansion strategy" using GenAI, without providing data constraints or assumptions. The output sounds confident but unrealistic.
What MOST increases hallucination risk in this scenario?

A. Using a numbered list
B. Setting temperature to 0
C. Providing too much context
D. Asking for a future prediction without grounding facts

8.

Nuvoco's finance team is building a dealer loan eligibility logic inside ChatGPT. They want consistent,

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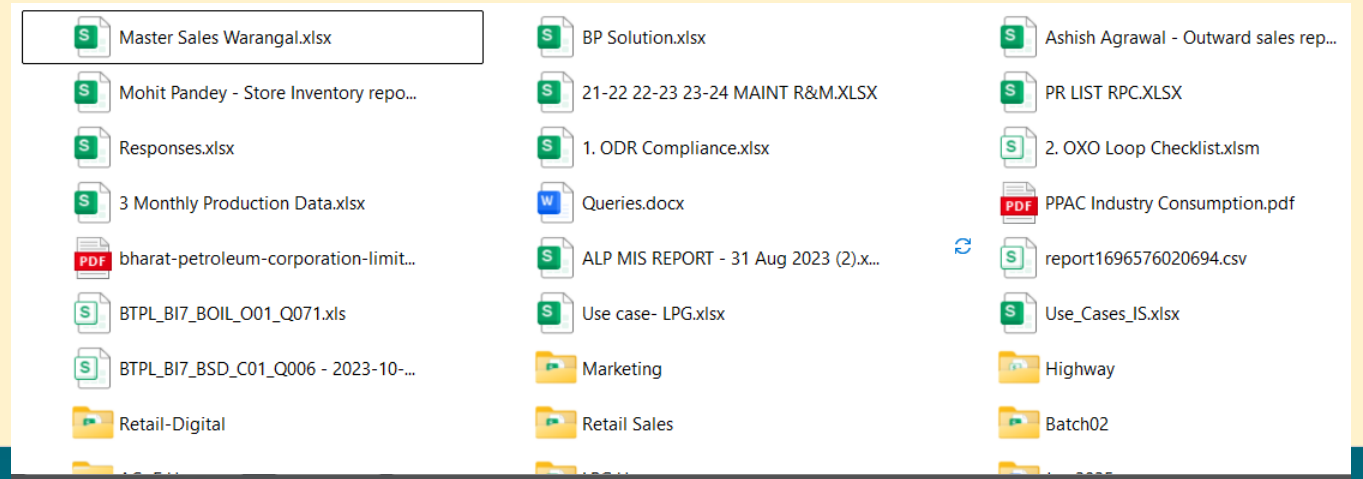
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PROBLEMS BASED ON CLIENT DATA

Use actual organizational datasets to solve business problems during training and workshops.

Outcome:

Immediate business value and contextual learning.



XLOOKUP / VLOOKUP — Dealer Master Lookup

Enter a Dealer ID to instantly retrieve their credit profile, risk category & incentive slab

LOOKUP PANEL — Type any Dealer ID

Dealer ID (Input)	BPCL-005
Dealer Name	Deccan Depot
Region	
Dealer Category	Silver
Monthly Sales (₹L)	
Gross Margin %	
Payment Delay (Days)	
Compliance Score	
Credit Limit (₹L)	
Outstanding (₹L)	

Incentive Slab Reference Table

Dealer Category	Monthly Sales Threshold (₹L)	Incentive Rate %
Gold	≥ 400	4.0%
Gold	300–399	3.0%
Gold	< 300	2.0%
Silver	≥ 300	3.0%
Silver	200–299	2.0%
Silver	< 200	1.5%
Bronze	≥ 200	2.0%
Bronze	< 200	1.0%

XLOOKUP Syntax: =XLOOKUP(lookup_value, lookup_array, return_array, [if_not_found]) | VLOOKUP Syntax: =VLOOKUP(lookup_value, table_array, col_index, 0) [This file uses VLOOKUP]

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TEAMS PRESENTING WORK | HACKATHONS

Teams Presenting Work

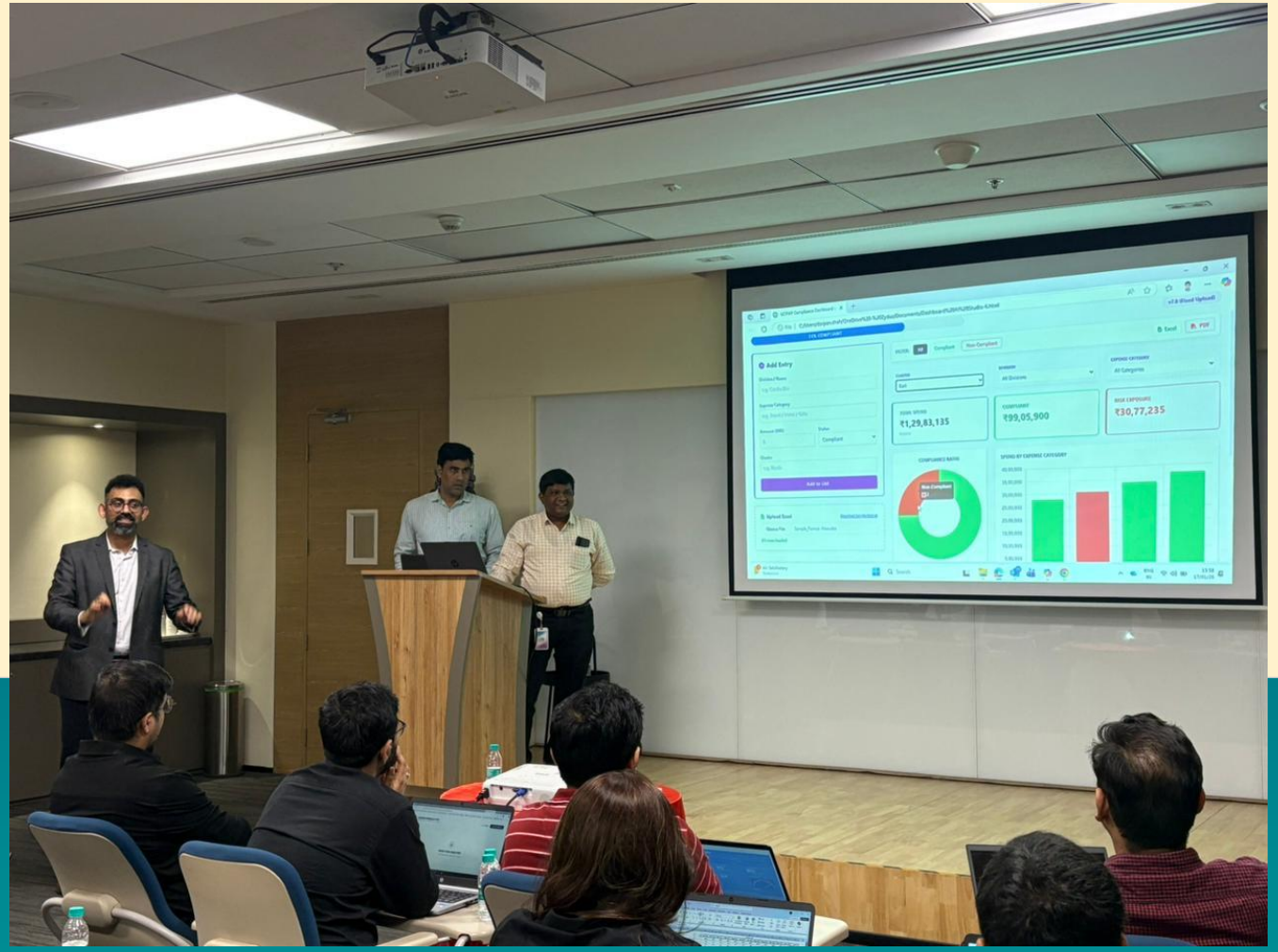
Encourage cross-functional teams to present solutions, fostering ownership, collaboration, and peer learning.

Outcome:
Internal knowledge diffusion and stronger adoption culture.

Hackathons

Run structured innovation challenges to crowdsource ideas and rapidly prototype AI-driven solutions.

Outcome:
Pipeline of innovative use cases and employee engagement.

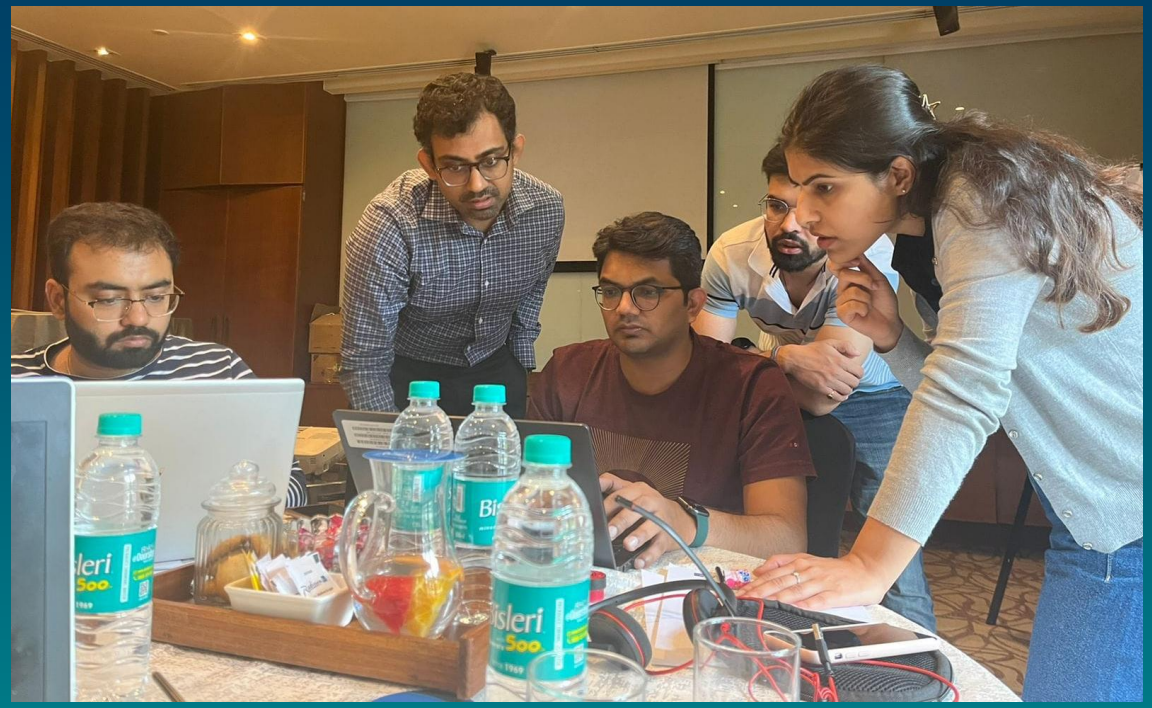


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TEAMS PRESENTING WORK | HACKATHONS





Mondelēz International

Bharat Petroleum

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SCREENSHOTS / ASSETS FROM WORKSHOP

Screenshots / Assets from Workshop

Document outputs, prompts, workflows, and dashboards created during sessions.

Outcome:
Reusable knowledge repository for scaling adoption.

Recap Videos + LMS Content

Provide recorded sessions, tutorials, and structured learning modules via LMS platforms.

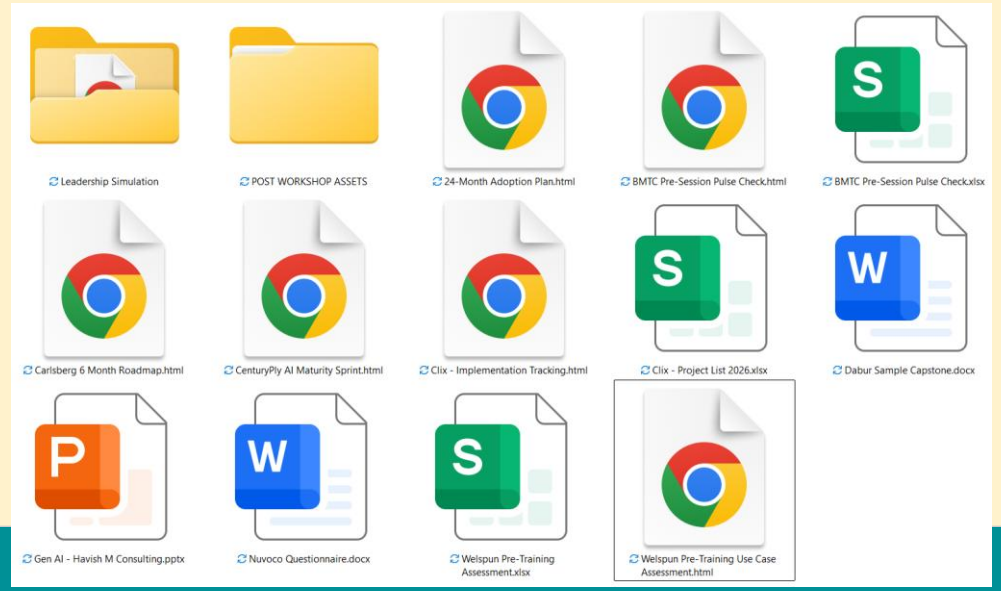
Outcome:
Continuous learning and onboarding support.

Newsletters

Disseminate updates, success stories, and new AI trends across the organization.

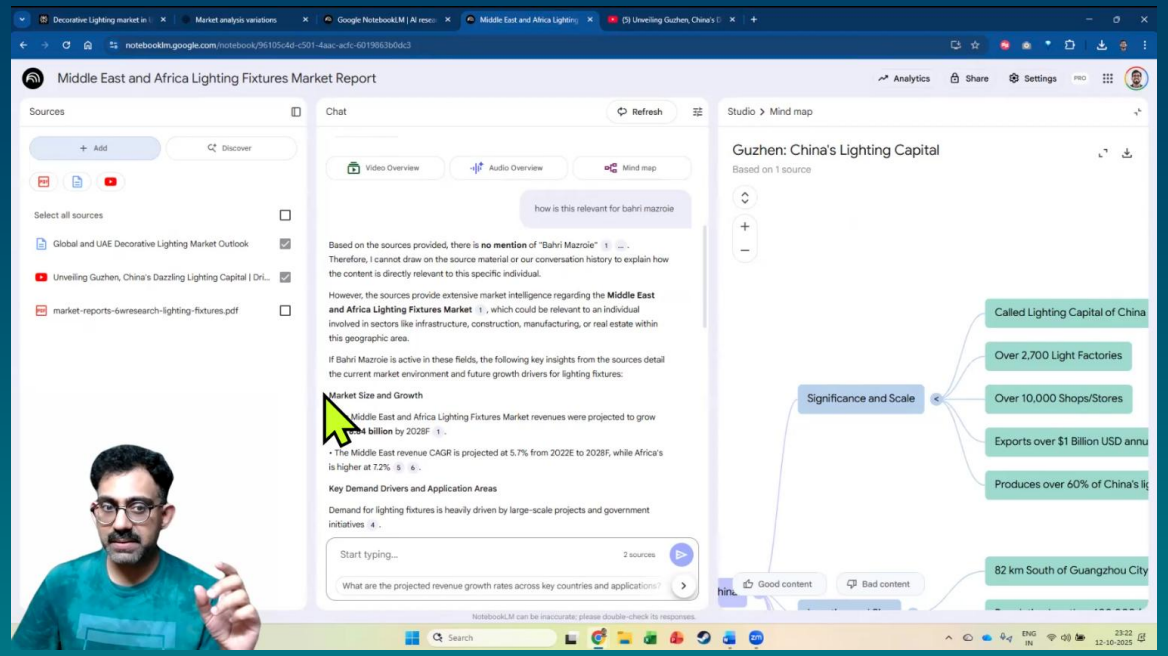
Outcome:
Sustained engagement and awareness.





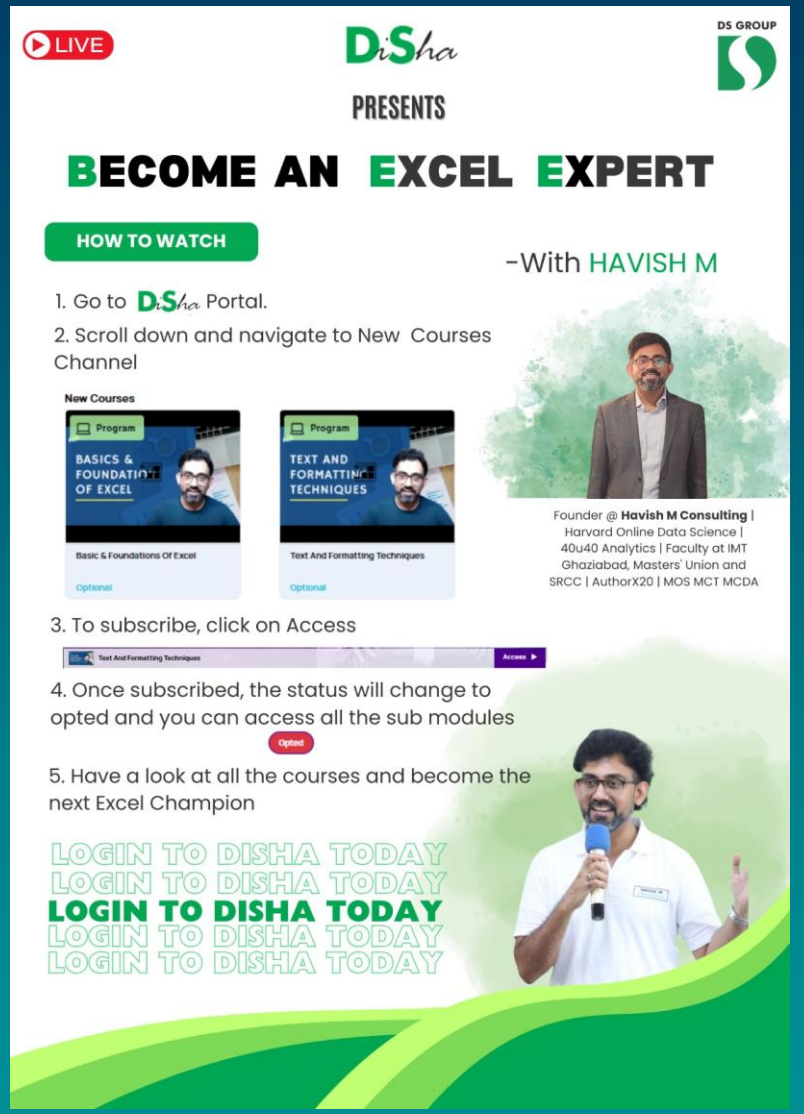
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RECAP VIDEOS + LMS CONTENT



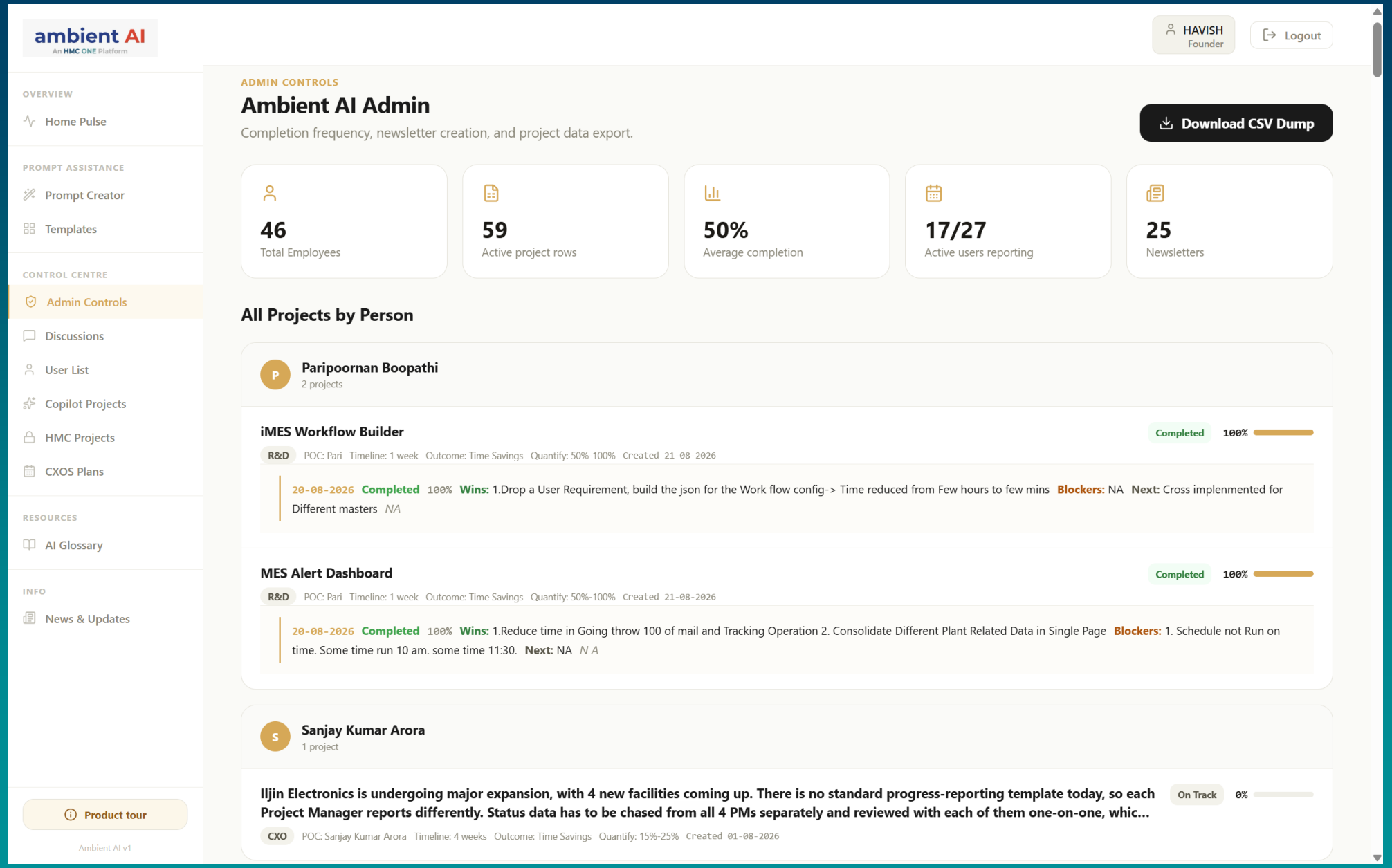






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IMPLEMENTATION TRACKING



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CAPABILITIES

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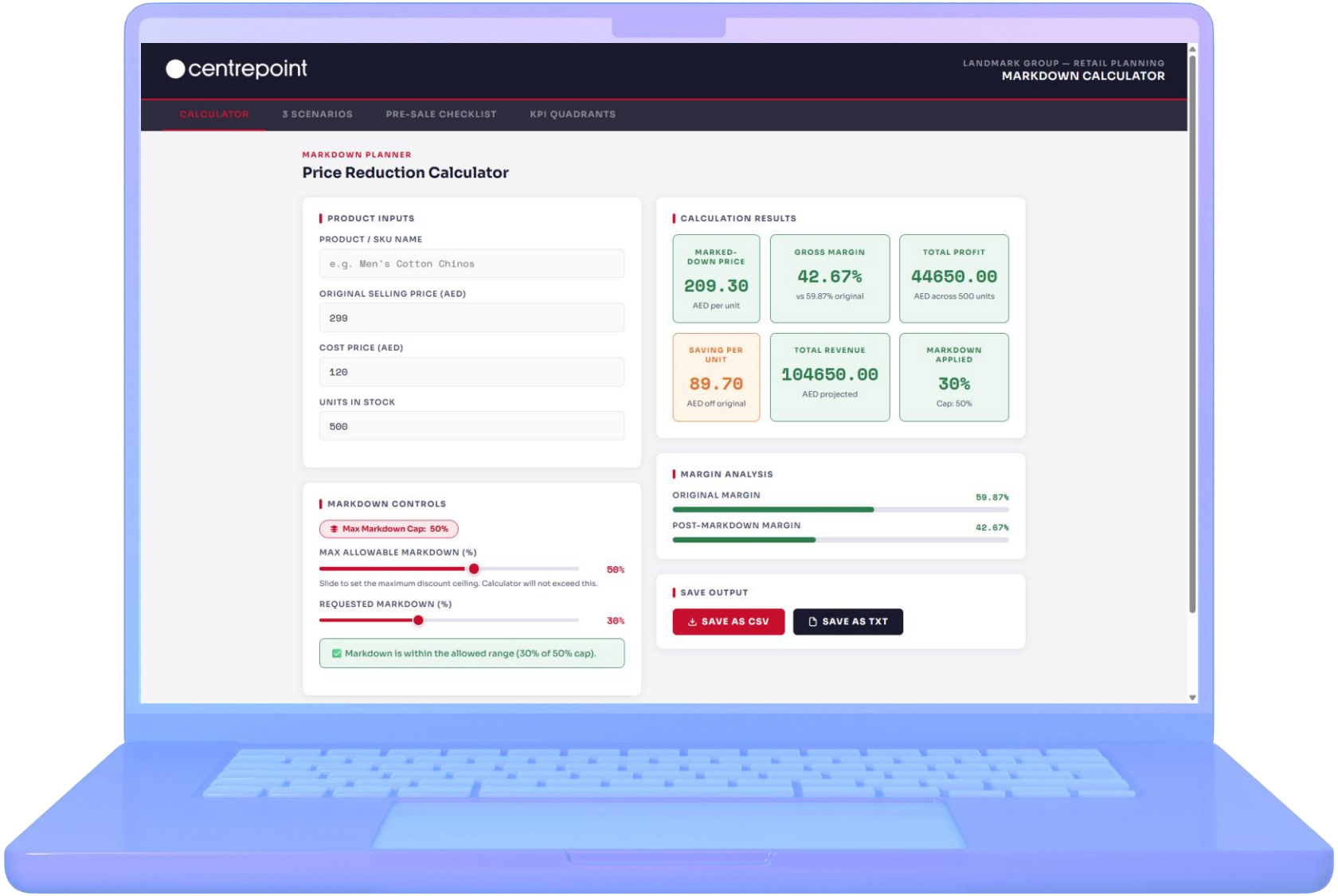
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DASHBOARDS

Outcome:

Turn raw data into live, interactive command centers your team actually uses.



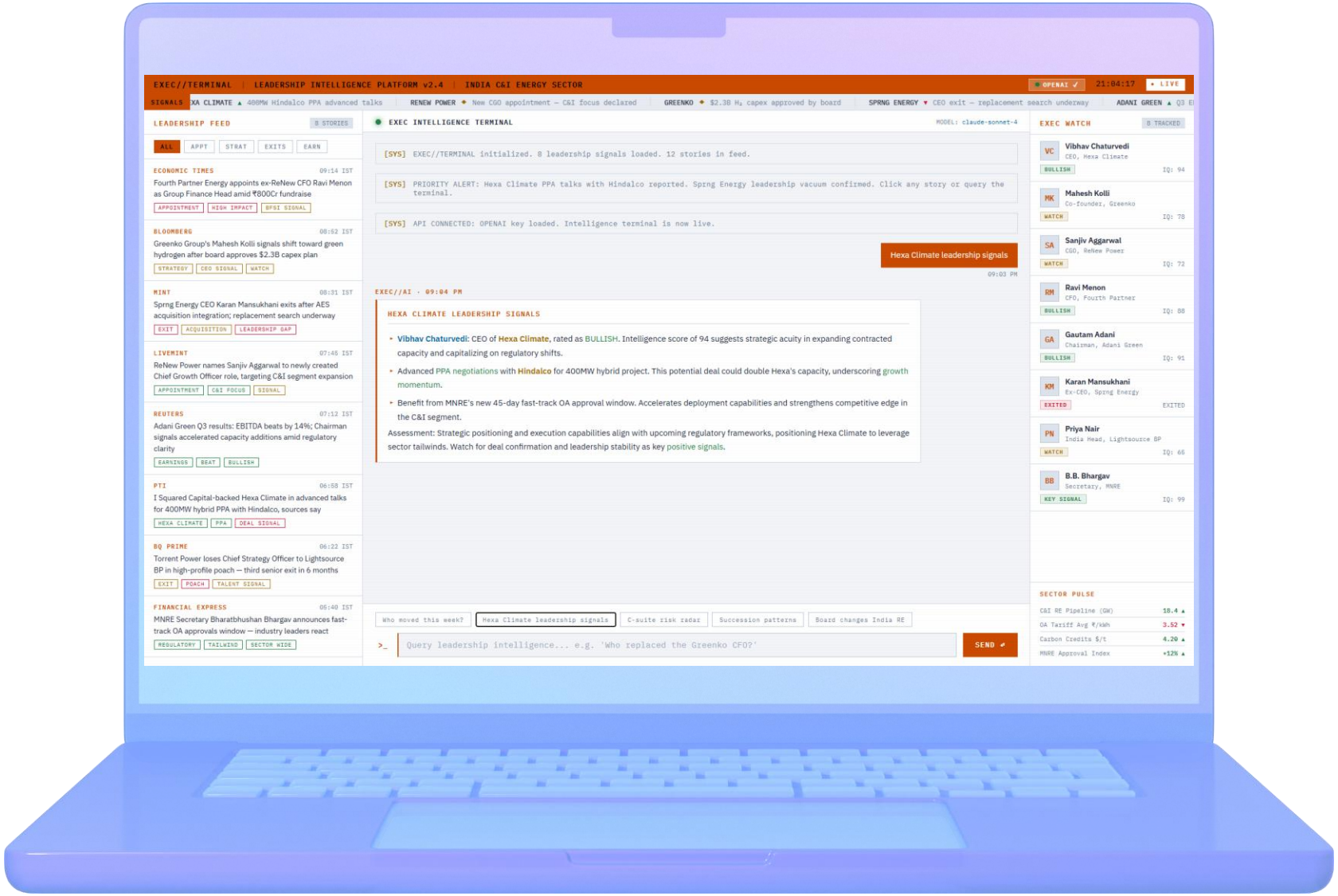
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SIMULATIONS

Outcome:

Model real-world scenarios before you commit a single rupee or resource.



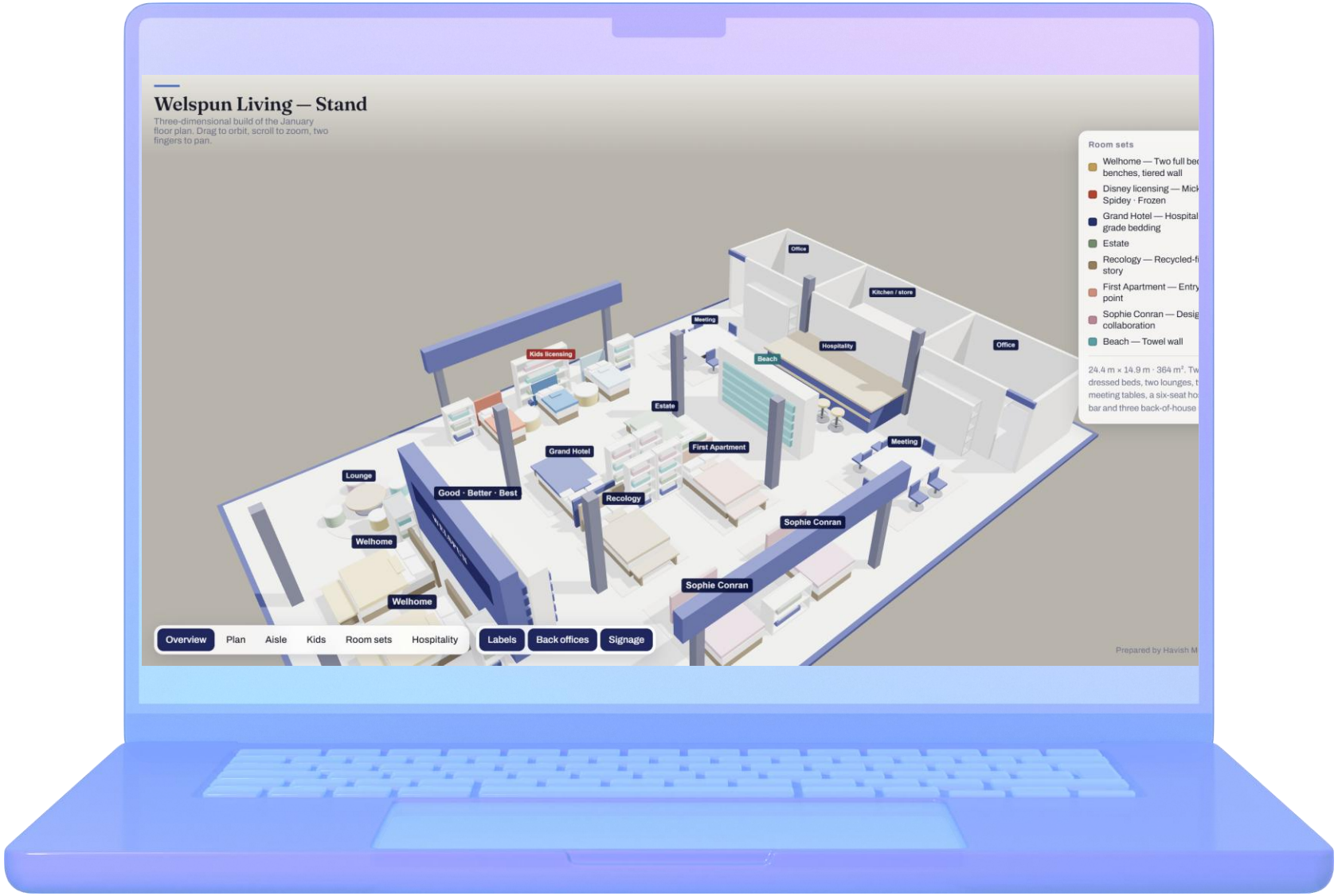
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3D MODELS

Outcome:

Real-world simulations for manufacturing, retail, real-estate and digital twins.



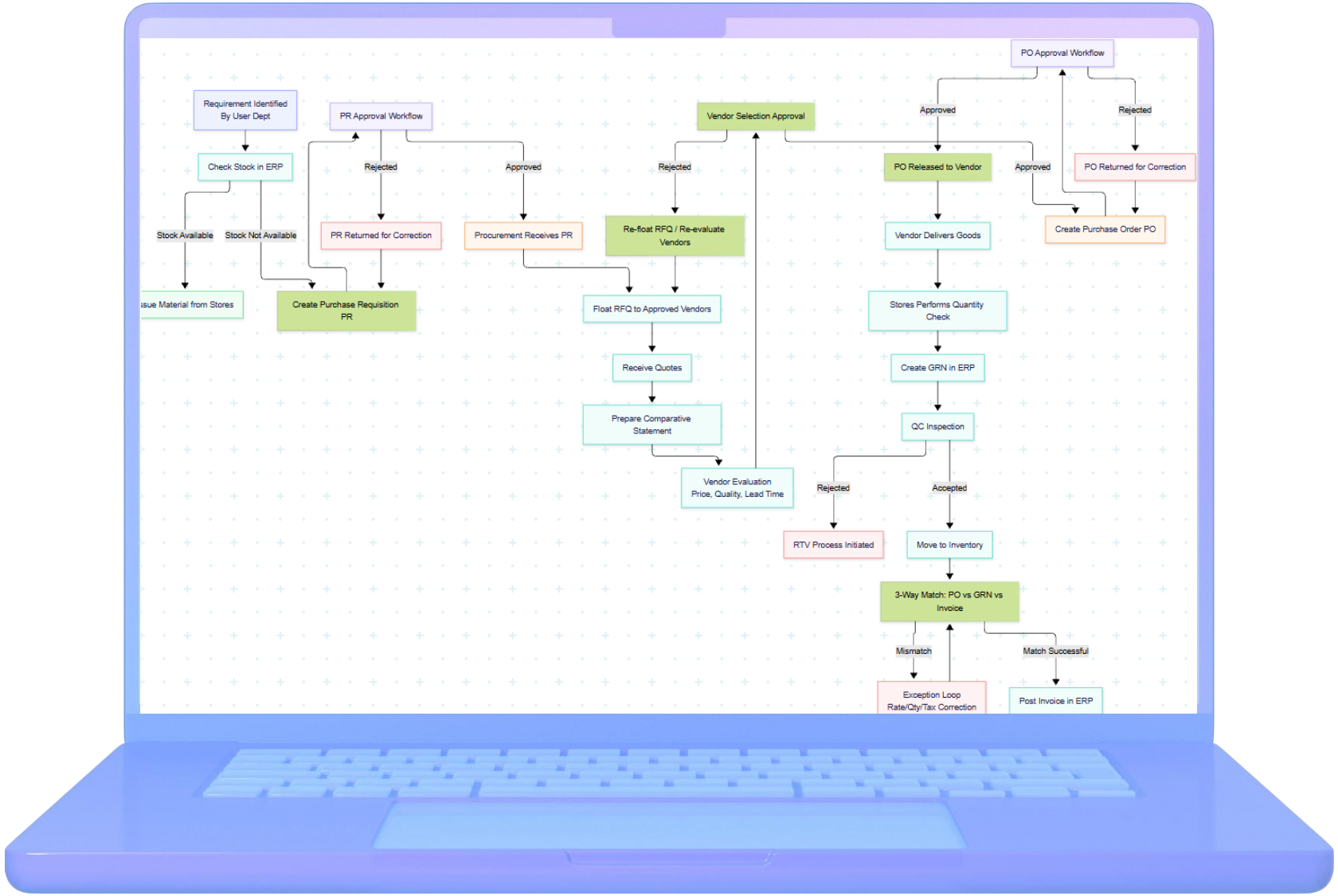
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SOPS & PROCESS DOCS

Outcome:

Turn ideas into working prototypes in hours, not weeks.



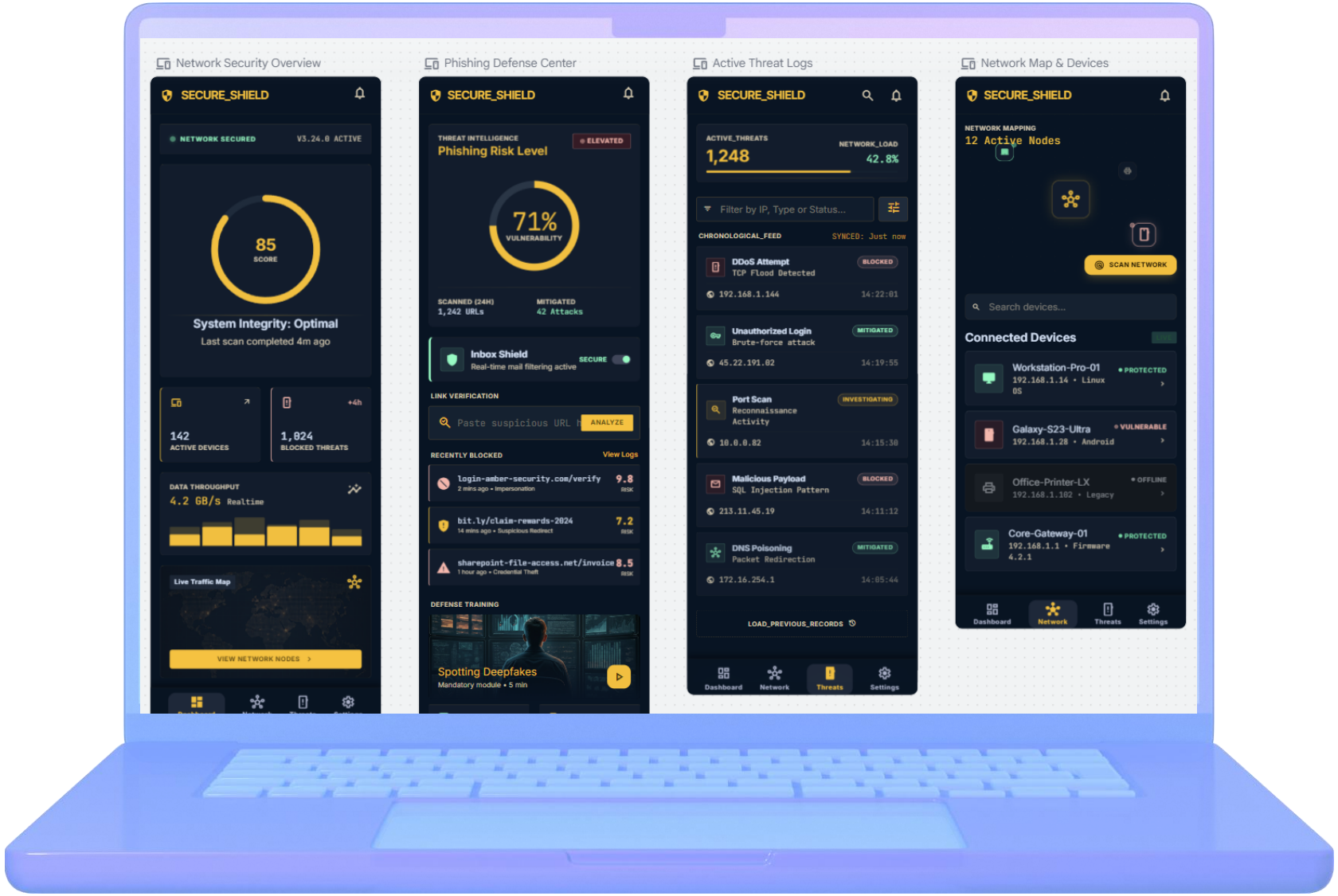
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PROTOTYPES

Outcome:

Convert tribal knowledge into structured, searchable standard operating procedures instantly.



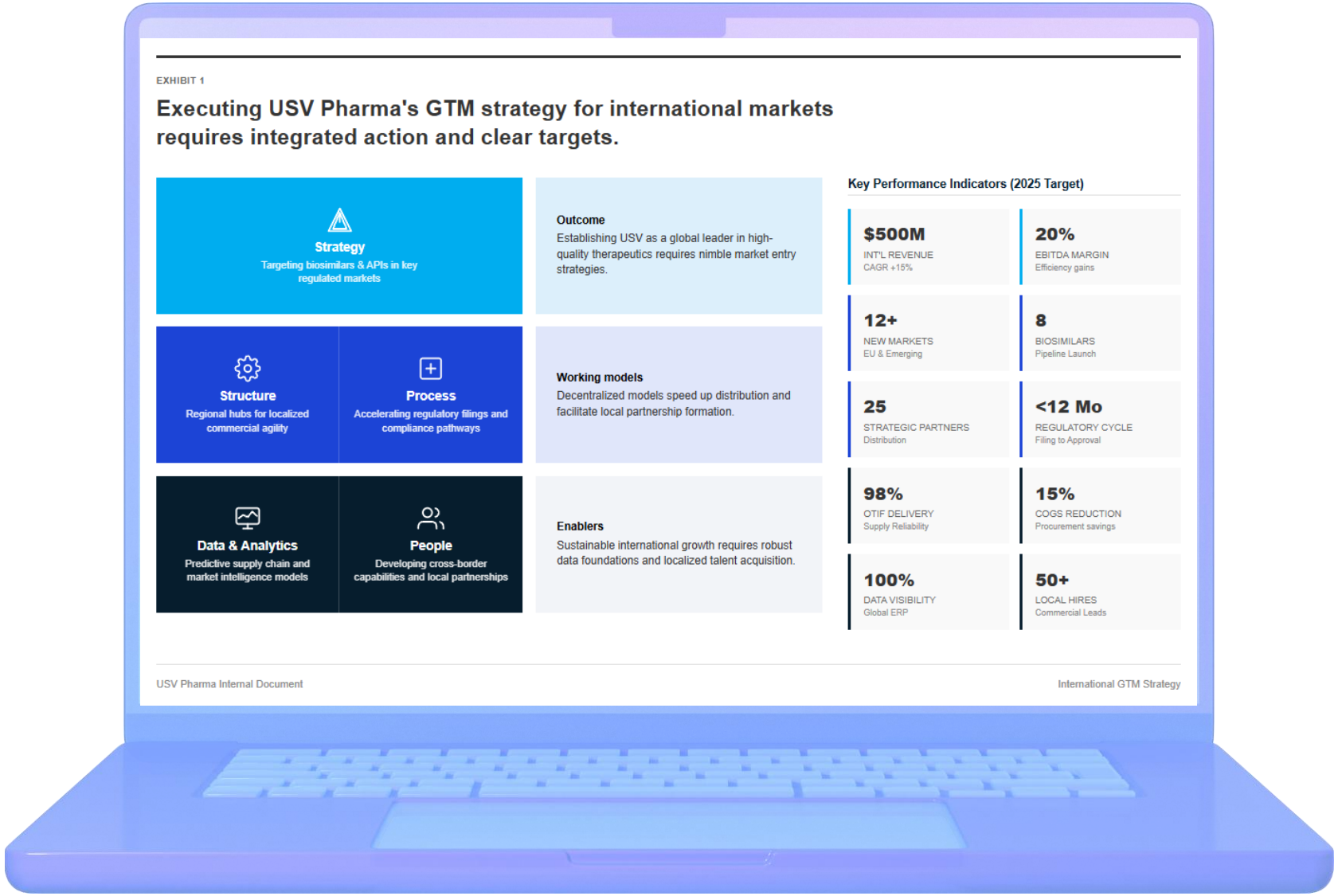
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SLIDE DECKS

Outcome:

Pitch-ready, brand-consistent presentations built from a brief, not a blank slide.



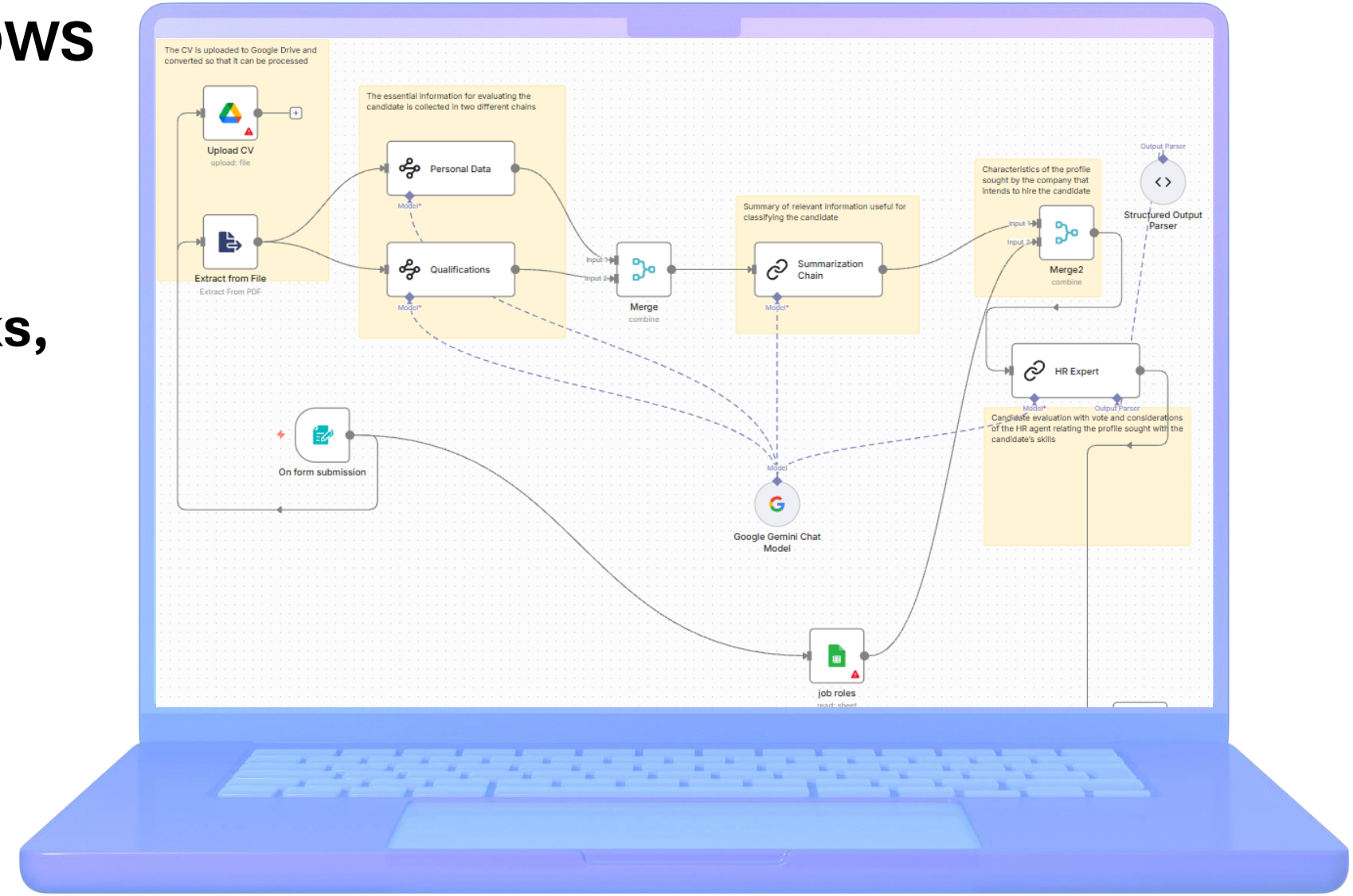
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AUTOMATION WORKFLOWS

Outcome:

Connect your tools, eliminate repetitive tasks, and let the machines handle the mundane.



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GEN AI AD CREATIVES

Outcome:

Scroll-stopping, audience-tuned creatives generated at the speed of a campaign brief.



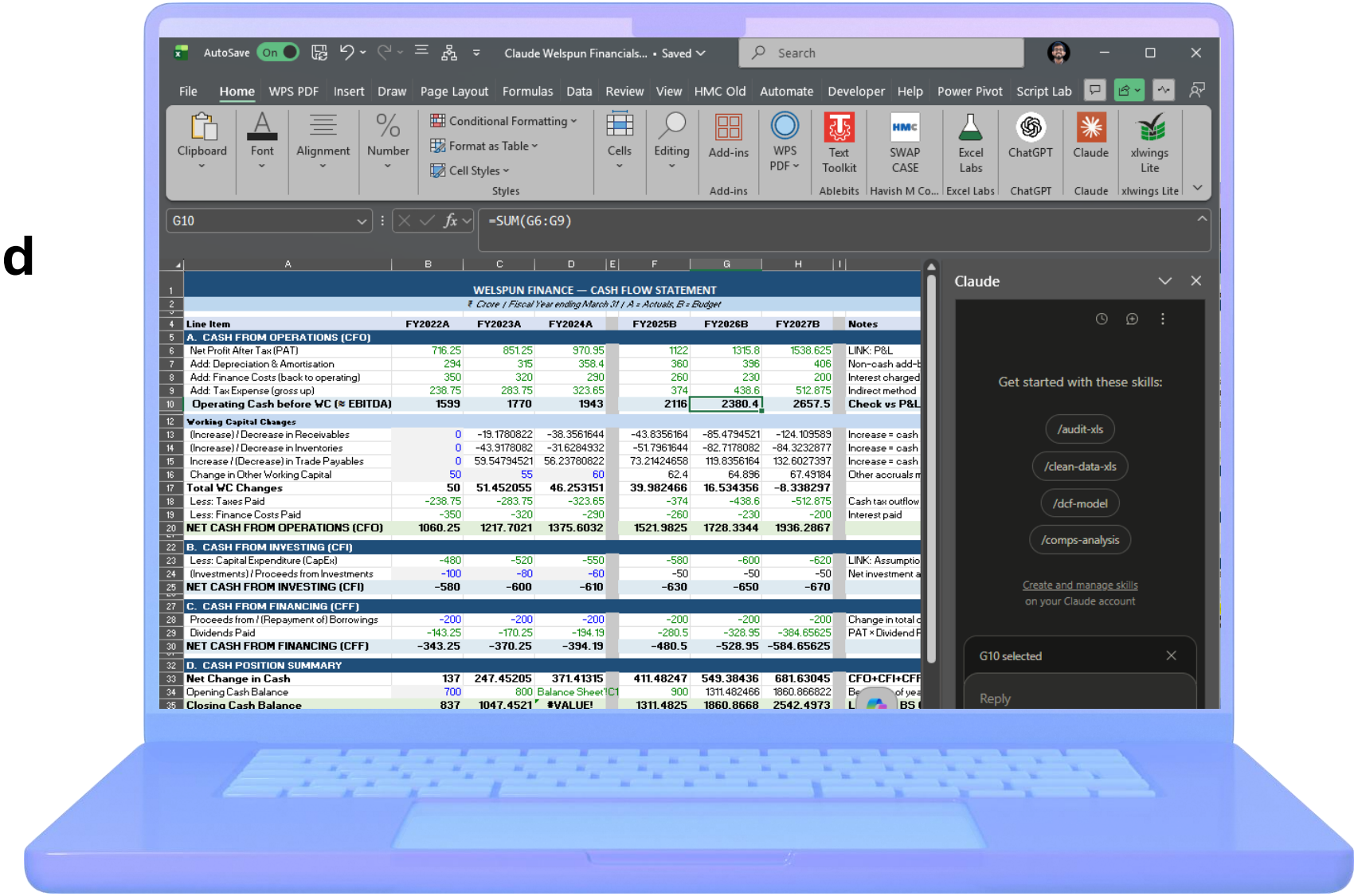
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FINANCIAL MODELS

Outcome:

Generate scenario-based P&L and sensitivity analyses from a plain-language prompt.



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INDUSTRY REPORTS

Outcome:

Deep-dive sector intelligence, formatted and ready to share, without the research grind.



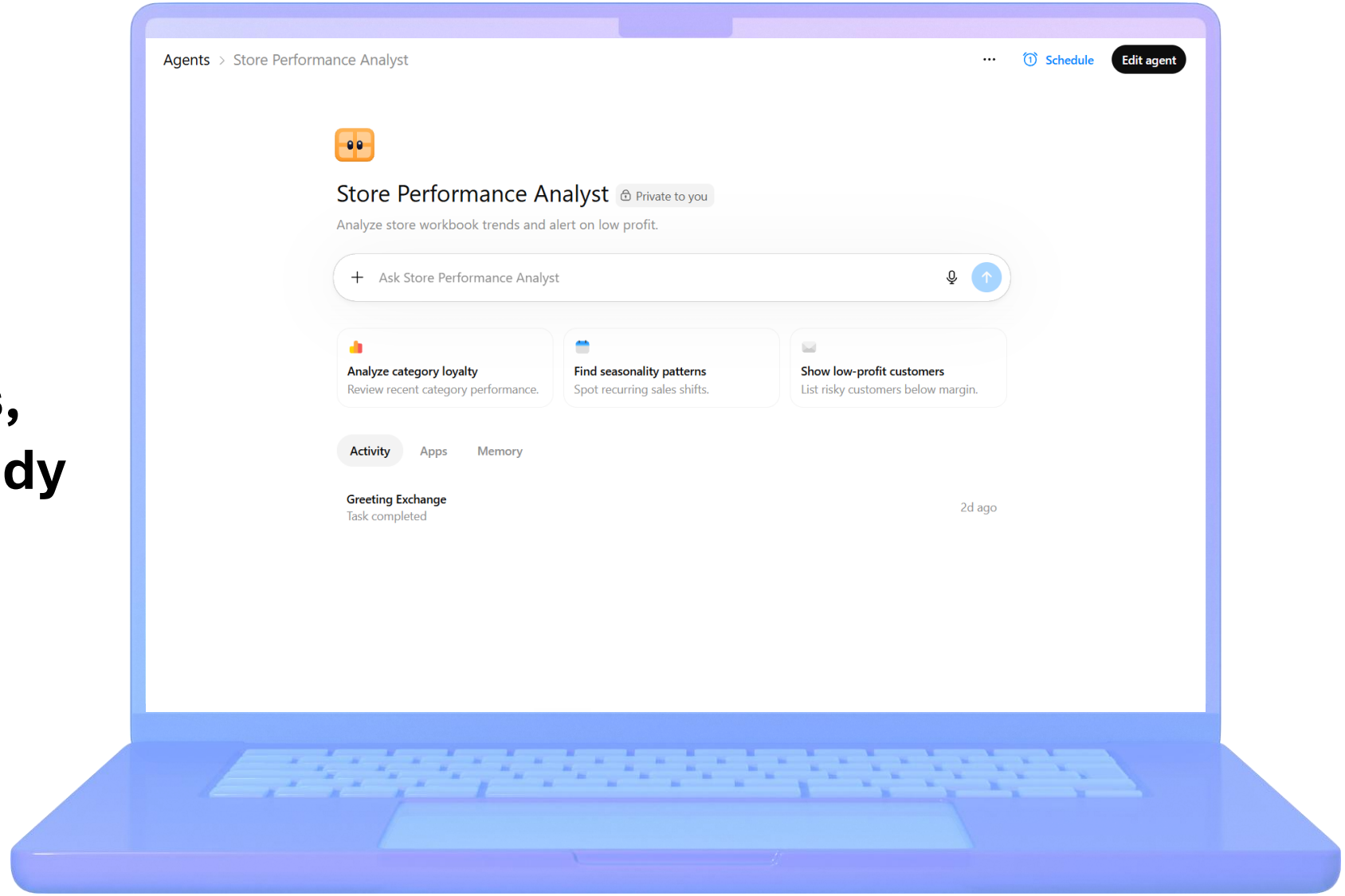
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AGENTS

Outcome:

Custom AI agents that automate workflows, execute multi-step tasks, and deliver business-ready outputs with minimal human intervention.



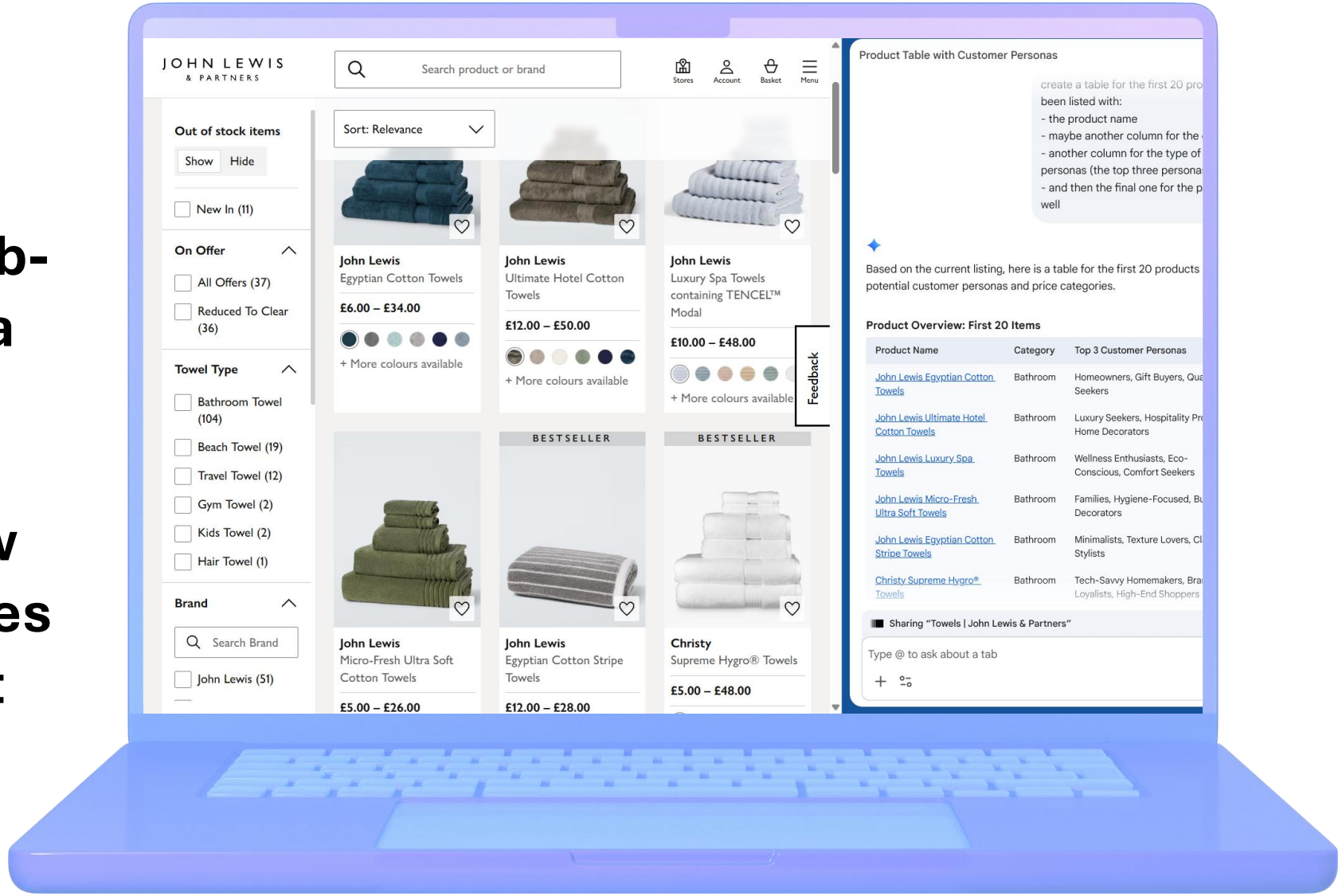
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WEB AUTOMATION

Outcome:

Automates repetitive web-based tasks such as data extraction, form submissions, report generation, and workflow execution across websites and applications without manual effort.



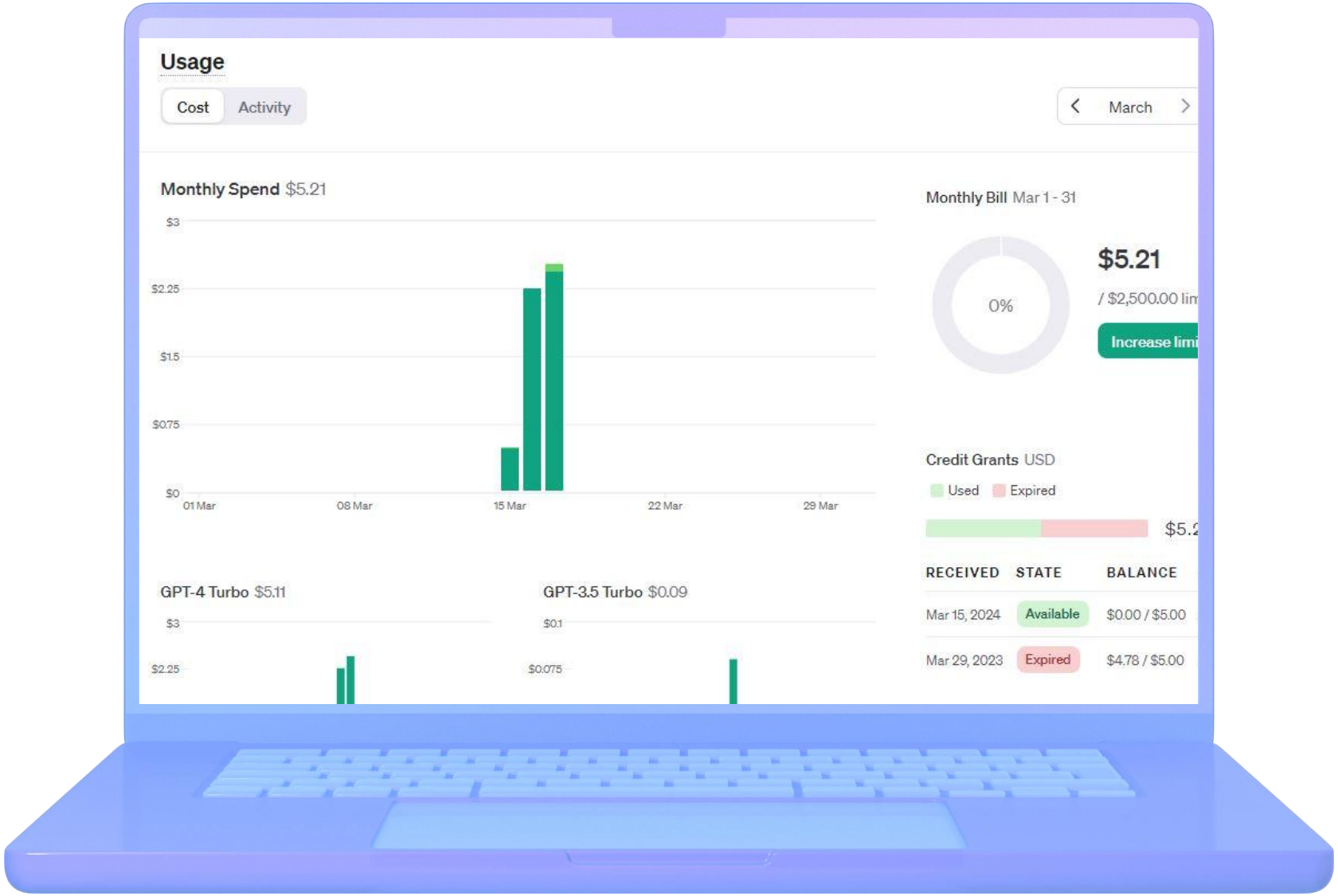
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APIs

Outcome:

Seamless integration between platforms, enabling systems to exchange data, trigger actions, and power intelligent automation at scale.



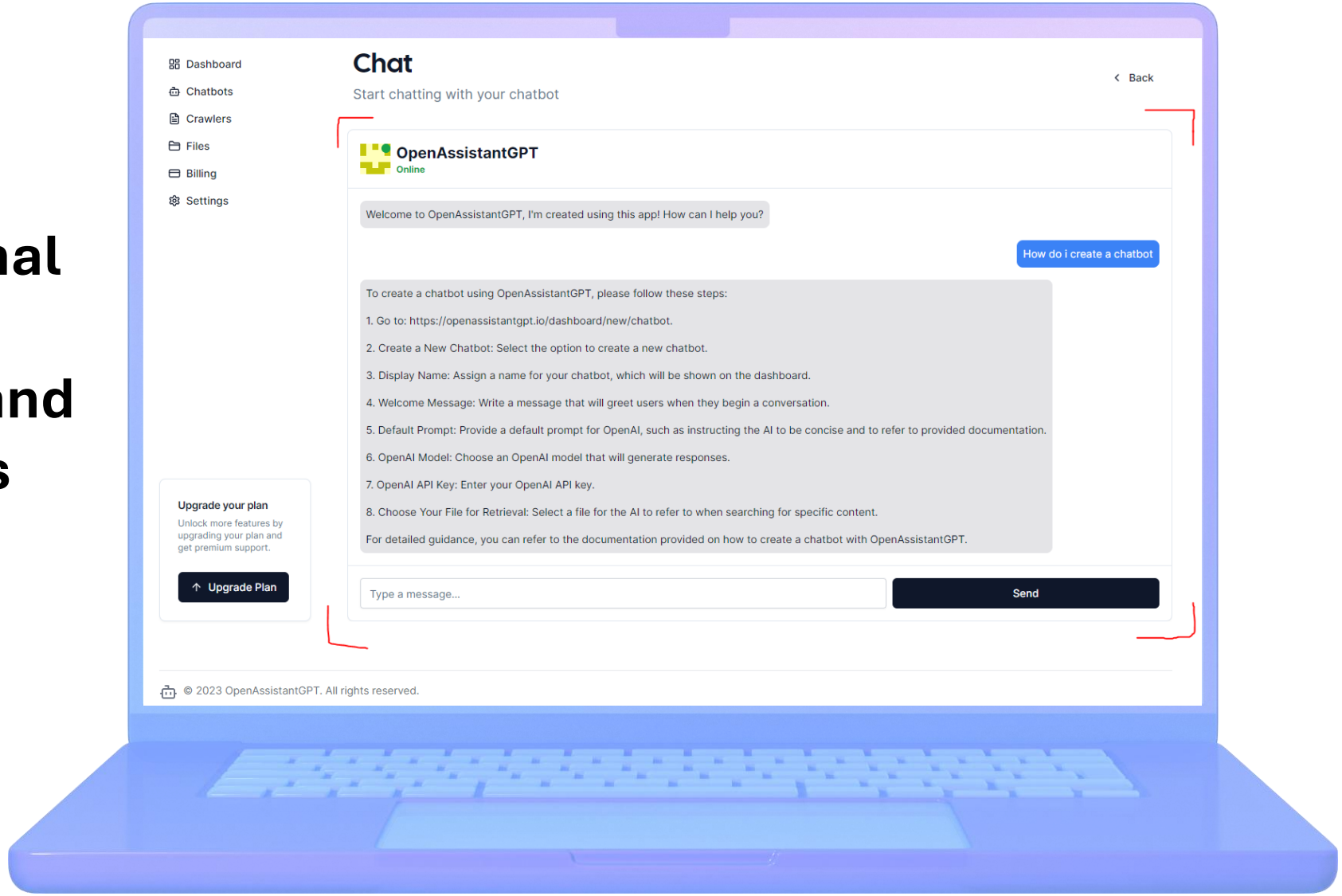
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CHATBOTS

Outcome:

AI-powered conversational experiences that handle queries, support users, and drive engagement across customer and internal channels.



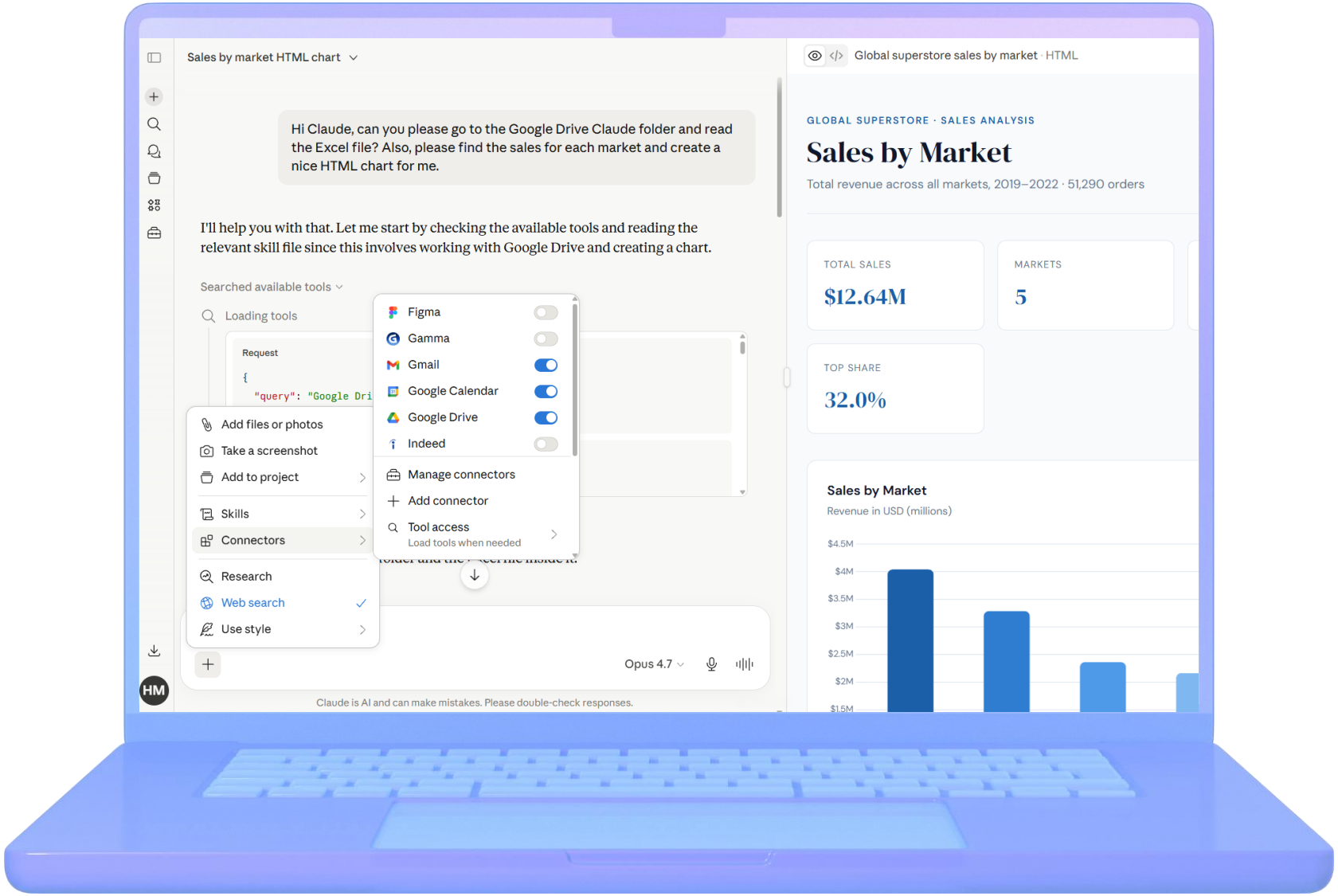
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CONNECTORS

Outcome:

Unified access to enterprise data sources, enabling AI to retrieve, analyze, and act across systems in real time.



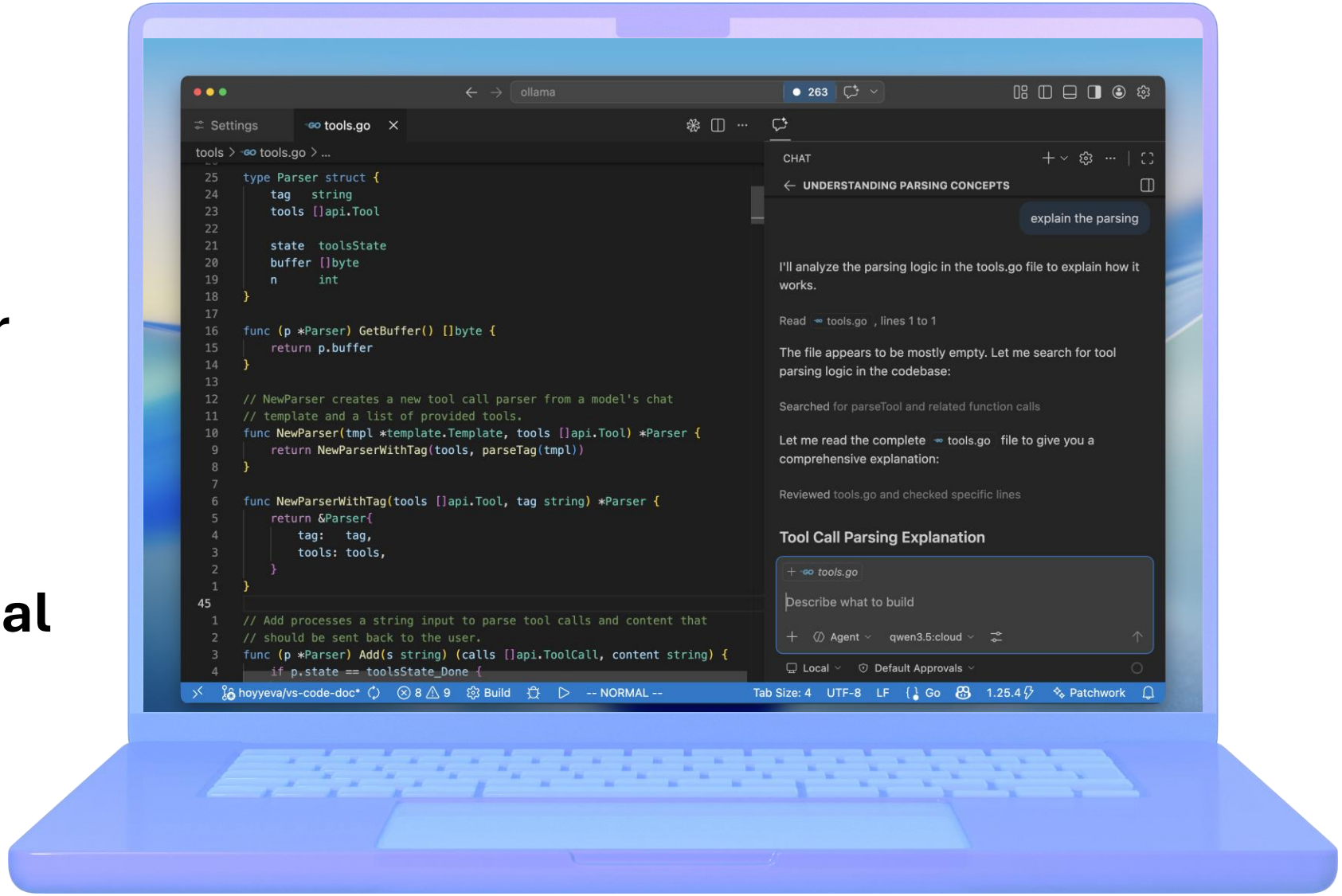
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LOCAL LM MODELS

Outcome:

Private, on-premise AI deployments that deliver secure, low-latency intelligence without exposing sensitive enterprise data to external platforms.



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NO-CODE ML

Outcome:

Build predictive models and data-driven insights without writing code, making machine learning accessible to business teams.



CUSTOMER STORIES

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CLIENT PROJECTS

CUSTOMER STORIES · INDEX (1 OF 5)

43 client teams that built working tools with GenAI



01 JK Cement
Cement
Sales
Beat plans that reach every outlet



02 Nuvoco Vistas
Cement
Procurement & finance
Material cost on one screen



03 K Raheja Corp
Real estate
Projects & design
Living 3D enclosure model



04 RR Kabel
Cables & wires
Communications
Technical product brochure



05 RR Kabel
Cables & wires
Procurement
Engineered cable BOM



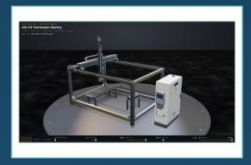
06 RR Kabel
Cables & wires
Procurement
Cable BOM linked to LME copper



07 RR Kabel
Cables & wires
Marketing
Lighting range lifestyle mockups



08 RR Kabel
Cables & wires
Sales
Brochure Q&A agent for reps



09 Amber Enterprises
Electronics manufacturing
Robotics
Interactive 3D gantry model



10 Amber Enterprises
Electronics manufacturing
Robotics
RFQ to first prototype layout

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CUSTOMER STORIES · INDEX (2 OF 5)

43 client teams that built working tools with GenAI



11 Amber Enterprises
Electronics manufacturing
Procurement
Copper price outlook



12 Amber Enterprises
Electronics manufacturing
Logistics
Plant digital twin



13 Amber Enterprises
Electronics manufacturing
Procurement
Supplier evaluation matrix



14 Sterlite Electric
Power transmission
HR
Executive talent tracker



15 Sterlite Power
Power transmission
HR
Org redesign model



16 Sterlite Power
Power transmission
Project planning
Tower-by-tower line forecast



17 Sterlite Power
Power transmission
HR
Power BI people analytics



18 Sterlite Power
Power transmission
HR
Monthly HR MIS macro



19 Sterlite Power
Power transmission
HR
Remote-readiness index



20 Sterlite Power
Power transmission
HR
CV screening copilot

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CLIENT PROJECTS

CUSTOMER STORIES · INDEX (3 OF 5)

43 client teams that built working tools with GenAI



21 IndiGrid
Power transmission
Finance · Receivables
1,000+ advices in one table



26 Shell
Oil & gas
Finance
FD and UTR extraction



22 Bharat Petroleum
Oil & gas
QHSE
Plant safety video series



27 Welspun Living
Home textiles
Merchandising
3D store merchandising model



23 Bharat Petroleum
Oil & gas
Plant operations
Dynamic SOPs



28 Welspun Living
Home textiles
Trade marketing
Dealer incentive calculator



24 Bharat Petroleum
Oil & gas
Sales & marketing
Sales forecast studio



29 Welspun Living
Home textiles
Design
AI product imagery



25 Bharat Petroleum
Oil & gas
Asset integrity
Pipeline defect assessment



30 Landmark Group
Retail
Retail operations
SLA and customer NPS tracker

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CUSTOMER STORIES · INDEX (4 OF 5)

43 client teams that built working tools with GenAI



31 Landmark Group
Retail
Retail planning
Markdown calculator



36 PNB Housing Finance
Housing finance
Credit
AI credit analysis module



32 Landmark Group
Retail
HR
Succession planning workbench



37 PNB Housing Finance
Housing finance
Credit operations
Loan file document checks



33 Diageo
Beverages
Sensory & Innovation
Flavour intelligence dashboard



38 PNB Housing Finance
Housing finance
Marketing
Gemini ad analyzer + API



34 Bahri & Mazroei
Trading
Sales & projects
Pipeline and tender intelligence



39 PNB Housing Finance
Housing finance
Risk & collections
Early warning and collections



35 Bahri & Mazroei
Trading
Leadership
Business planning cockpit



40 PNB Housing Finance
Housing finance
HR
AI voice exit interviews

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The Team

The people behind the AI

Havish Madhvapaty

Founder

Leadership Coach to
Fortune 500 C-Suite and Board of Directors
Visiting Faculty at IIM Kozhikode, SRCC, Masters' Union

Neha Jha

Consultant

Analytics and Data Strategy

Managing GenAI adoption journeys
for Enterprise customers

Raunak Singh

Trainer

Analytics and Data Storytelling

PhD Scholar; Workshops across
Top BSchools and Big 4



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The Team

Our team is based out of Delhi-NCR, Dubai, Baroda and Gwalior.



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Alkaif Ansari
AI Strategy Consultant
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Jasmine Khan
Brand and Communication Strategist
linkedin.com/in/jasmine-khan13



Anubhav Chaturvedi
Consultant – Solutions Architect
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Sanjay Kumar Suri
Advisor
(Ex-CISO @ Bharat Petroleum)



Jyotirmoy Bose
Advisor
(Ex-CEO @ Bennett Advisory)

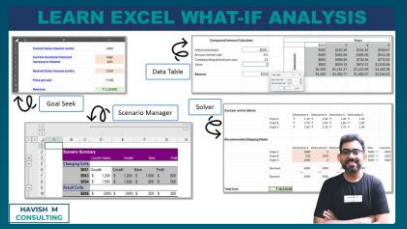
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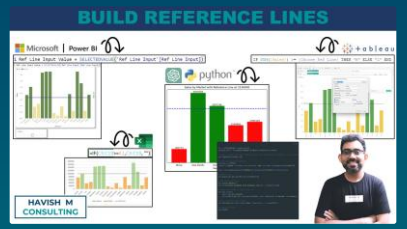
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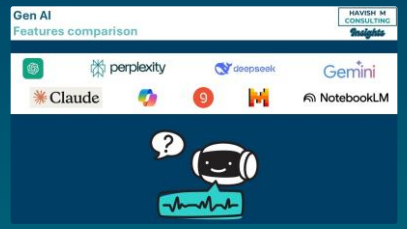
Content

1600+ YouTube Videos









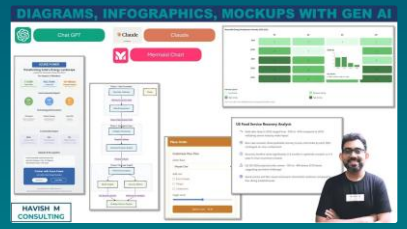


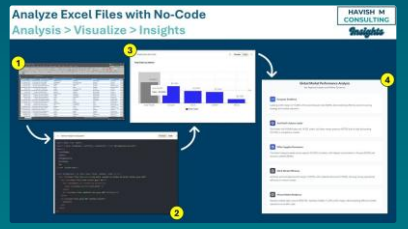


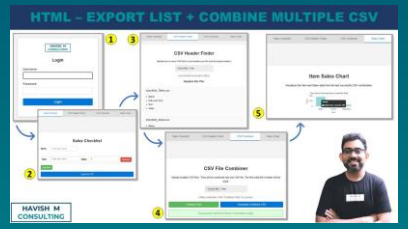










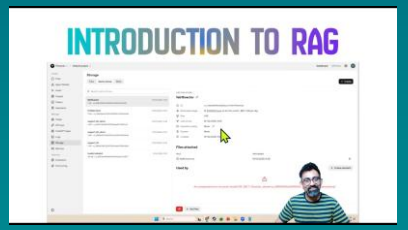


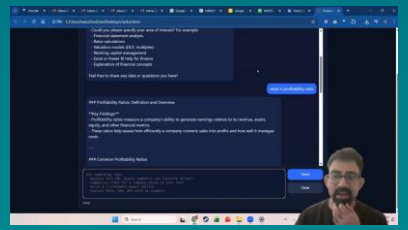






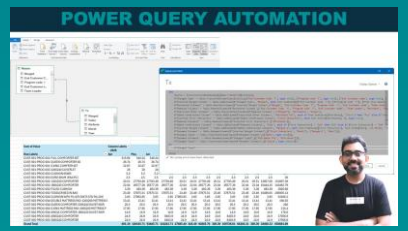












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